

# Entrepreneur Resource Packet

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Executive Director

**SALINA**  
KANSAS



Salina Community  
Economic Development  
Organization







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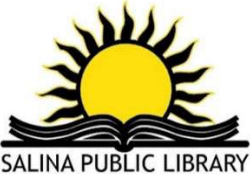
# Local Resources for Entrepreneurs

	<p>The <a href="#">City of Salina</a> offers a broad range of services via Community and Development Services that can assist with zoning or building questions. For certain larger projects the city can provide financial incentives that meet the current county average wage of \$15.45 per hour.</p> <p><a href="#">@Salina_KS_Gov (t)</a> <a href="#">@Salina.KS.Gov (f)</a> <a href="#">City of Salina (yt)</a></p>	<p>Lauren Driscoll 300 West Ash Salina, KS 67401 Phone: (785) 309-6700 <a href="http://salina-ks.gov/Community-and-Development-Services">salina-ks.gov/Community-and-Development-Services</a> <a href="mailto:lauren.driscoll@salina.org">lauren.driscoll@salina.org</a></p>
	<p>The <a href="#">Greater Salina Community Foundation's</a> mission is to build permanent endowment funds and meet charitable community needs. Foundation staff is knowledgeable about economic development philanthropy and has served as a conduit for donors to support community projects such as the Iron Street grocery store and the Salina Fieldhouse. The foundation also facilitates community grants, and through its Dane G. Hansen Foundation Strategic Initiative is supporting capital improvements to North Salina and the new SPARK Artist Resource exchange dedicated to the professional development of local and regional artists.</p> <p><a href="#">@GreaterSalinaCF (t)</a> <a href="#">@GreaterSalinaCF (f)</a></p>	<p>Jessica Martin 119 W. Iron Ave, 8<sup>th</sup> Floor P.O. Box 2876 Salina, KS 67402-2876 Phone: (785) 823-1800 <a href="http://gscf.org">gscf.org</a> <a href="mailto:jessicamartin@gscf.org">jessicamartin@gscf.org</a></p>
	<p><a href="#">Hatch Innovations</a> is a company that enjoys the development of crazy ideas, and the ever-so-exciting implementation of those ideas. Our focus is on the ideas that you have that you know will be a hit but needs some help to get started. It's how we got started, so we can help get you there, too! We exist in the product development space but are constantly looking for new opportunities to develop our portfolio. Prototyping and Product Development</p>	<p>Neil Ward 841 S 9th Street Salina, KS 67401 Phone: (785) 262-7059 <a href="http://hatchinnovations.net">hatchinnovations.net</a> <a href="mailto:wearehatchinnovations@gmail.com">wearehatchinnovations@gmail.com</a></p>
	<p><a href="#">KANSASWORKS Salina</a> provides qualified employees for any employer, anywhere in Kansas by linking job seekers, educators, and businesses into a seamless, integrated workforce development system. <a href="#">@KansasWorksSalina (f)</a></p>	<p>Abigail Crandall 2259 S. 9<sup>th</sup> Street, #10, Box 7223 Salina, KS 67401 Phone: (785) 827-0385 <a href="http://kansasworks.com/ada/r/offices/4101">kansasworks.com/ada/r/offices/4101</a> <a href="mailto:salinajobs@ks.gov">salinajobs@ks.gov</a></p>
	<p><a href="#">Kansas State University Salina Aerospace and Technology Campus</a> is where we connect people with opportunities and solve problems with a focus on the applied. Here students are engaged differently in smaller classroom settings where hands-on training is emphasized. This campus has a passion to work at the intersection of innovation and opportunity in order to make the world a better place to live. <a href="#">@KStatePolytech (t)</a> <a href="#">@KStatePolytech (f)</a> <a href="#">@KStatePolytech (i)</a> <a href="#">@kstatepolytech (sc)</a></p>	<p>Kurt Barnhart 2310 Centennial Road Salina, KS 67401 Phone: (785) 826-2972 <a href="http://polytechnic.k-state.edu/">polytechnic.k-state.edu/</a> <a href="mailto:kurtb@ksu.edu">kurtb@ksu.edu</a></p>
	<p><a href="#">Kansas Wesleyan University</a> is a private, Christian 4-year college. Major plans of study include Business Management, Marketing, Graphic Design, Webs Design, Computer Studies, and the Masters' Program in Business Administration. <a href="#">@GoKWU (t)</a> <a href="#">@KansasWesleyan (f)</a> <a href="#">Kansas Wesleyan University (Li)</a> <a href="#">Kansas Wesleyan (yt)</a> <a href="#">@KansasWesleyanUniversity (I)</a></p>	<p>Melanie Overton 100 E Claflin Salina, KS 67401 Phone: (785) 262-7059 <a href="http://kwu.edu/">kwu.edu/</a> <a href="mailto:melanie.overton@kwu.edu">melanie.overton@kwu.edu</a></p>





# Local Resources for Entrepreneurs

	<p><b>North Salina Community Development, Inc. (NSCD)</b> is an active volunteer organization of residents and business owners established in 2010 for the purpose of enhancing our community and supporting economic development through redevelopment, business attraction, retention, job growth, and creation of improvements to selected commercial and public parcels and space.</p> <p><a href="#">@NorthSalina (t)</a>  <a href="#">@NorthTownSalina (f)</a></p>	<p>Barbara Young          PO Box 1211          Salina, KS 67402-1211          Phone: (785) 452-5272  <a href="http://northsalina.org/">northsalina.org/</a>  <a href="mailto:byoungkst8er@gmail.com">byoungkst8er@gmail.com</a></p>
	<p><b>Project Open</b> is designed to encourage and support entrepreneurial efforts in the Saline County area. Project Open establishes designated funding to support entrepreneurial development with special emphasis on owner-operated businesses. The purpose of this project is to educate entrepreneurs in best business practices and help them establish or expand their businesses. Project Open helps strengthen our local entrepreneurial businesses, position our community for economic development from within, and create a strong, friendly environment for a small business to start and flourish. Project Open is a program organized and operated by the <b>Salina Area Chamber of Commerce</b>.</p>	<p>Jaclyn Crow          Economic/Workforce Dev. Director          Salina Chamber of Commerce          120 West Ash Street          Salina, KS 67401          Phone: (785) 827-9301  <a href="http://projectopensalina.com/aboutus.html">projectopensalina.com/aboutus.html</a>  <a href="mailto:jcrow@salinakansas.org">jcrow@salinakansas.org</a></p>
	<p><b>Salina Area Chamber of Commerce</b>          Economic and community development organization serving the Salina and Saline County region.</p> <p><a href="#">@VisitSalina (t)</a> <a href="#">@SalinaChamber (f)</a> <a href="#">Visit Salina. Salina Chamber (yt)</a></p>	<p>Renee Duxler, President/CEO          120 West Ash Street          Salina, KS 67401          Phone: (785) 827-9301  <a href="http://salinakansas.org/">salinakansas.org/</a>  <a href="mailto:rduxler@salinakansas.org">rduxler@salinakansas.org</a></p>
	<p><b>Salina Area Technical College</b> meets employment needs of the region by providing a diverse community of learners with the technical and general education skills necessary for employment, personal growth and lifelong learning. SATC offers over 19 different academic programs, including Business Administration Technology, General Education classes, and Machine Tool Technology.</p> <p><a href="#">@SalinaTech (t)</a> <a href="#">@SalinaTech (f)</a> <a href="#">Satechcollege (yt)</a></p>	<p>Greg Nichols, President          2562 Centennial Road          Salina, KS 67401          Phone: (785) 309-3100 (HR)  <a href="http://salinatech.edu">salinatech.edu</a>  <a href="mailto:Admissions@salinatech.edu">Admissions@salinatech.edu</a>  <a href="mailto:greg.nichols@salinatech.edu">greg.nichols@salinatech.edu</a></p>
	<p>The Salina Airport Industrial Center at the <b>Salina Airport Authority</b> offers a diverse industrial base, which makes it an attractive location for a variety of businesses.</p>	<p>Shelli Swanson Admin and Finance          3237 Arnold Avenue          Salina, KS 67401          Phone: (785) 827-3914  <a href="http://salinaairport.com/">salinaairport.com/</a>  <a href="mailto:shellis@salair.org">shellis@salair.org</a></p>
	<p><b>Salina Arts &amp; Humanities</b> provides arts-based education and performance programs and services. This includes being a resource partner for arts and humanities-based needs and helping connect artists to local and regional arts and culture opportunities. SAH also consults with area businesses about arts integration in their workplace as part of the Community Art &amp; Design program.</p> <p><a href="#">@SalinaArts</a> <a href="#">@SalinaArts (f)</a></p>	<p>Brad Anderson          211 W. Iron Ave          Salina, KS 67401          Phone: 785-309-5770  <a href="http://salinaarts.com/">salinaarts.com/</a>  <a href="mailto:brad.anderson@salina.org">brad.anderson@salina.org</a></p>

# Local Resources for Entrepreneurs

	<p><b>Salina Community Economic Development Organization</b> promotes small business development and entrepreneurship by collaborating with local and regional partners to provide access to needed resources. We also work with local realtors and developers to find buildings and greenfield sites.</p> <p><a href="#">@Salina_KS-EDO (t)</a>  <a href="#">@SalinaEconomicDevelopmentOrg (f)</a>  <a href="#">Salina KS Economic Development (Li)</a>  <a href="#">Salina KS Economic Development Organization (yt)</a></p>	<p>Mitch Robinson          120 West Ash Street          Salina, KS 67401          Phone: (785) 404-3131  <a href="http://salinaedo.org/">salinaedo.org/</a>  <a href="mailto:mrobinson@salinaedo.org">mrobinson@salinaedo.org</a></p>
	<p><b>Salina Downtown Inc.</b> supports small business through several development incentives. The entrepreneurial spirit upon which Salina was founded is still the heartbeat of our independently owned businesses. It is our mission to champion a healthy and vibrant downtown community!</p> <p><a href="#">@SalinaDowntown (t)</a>  <a href="#">@SalinaDowntownInc (f)</a></p>	<p>Leslie Bishop          134 S Santa Fe Avenue          Suite 120          Salina, KS 67402          Phone: (785) 825-0535  <a href="http://salinadowntown.com/">salinadowntown.com/</a>  <a href="mailto:lbishop@salinadowntown.com">lbishop@salinadowntown.com</a></p>
	<p><b>Salina Innovation Foundation</b> offers Coworking space, Artists' Loft, meeting spaces and event space.</p> <p><a href="#">@SalinaInnovation (f)</a>  <a href="#">Salina Innovation Foundation (yt)</a></p>	<p>Mary Landes          336 S Santa Fe Ave          Salina, KS 67401          Phone: (785) 201-3132  <a href="http://salinainnovation.com/">salinainnovation.com/</a>  <a href="mailto:mlandes@salinainnovation.com">mlandes@salinainnovation.com</a></p>
	<p><b>Salina Media Connection (Community Access TV)</b> provides Air community TV, community production, documentaries, education</p> <p><a href="#">@SalinaMedia (t)</a>  <a href="#">@SalinaMediaConnection (f)</a>  <a href="#">Access TV Salina KS (yt)</a></p>	<p>Greg Stephens          (inside The Temple)          PO Box 645          Salina, KS 67402          Phone: (785) 819-6887  <a href="http://salinatv.org/">salinatv.org/</a>  <a href="mailto:cbell@salinatv.org">cbell@salinatv.org</a></p>
	<p>The <b>Salina Public Library</b> provides access to databases, e-books, and print books to help entrepreneurs build their skill set and research business ideas. We provide numerous training courses in our Tech Department to develop computer skills. Entrepreneurs can receive help from one our knowledgeable Information Services staff while researching their field of interest. The library also provides meeting room and study room space.</p> <p><a href="#">@SalinaPL (t)</a>  <a href="#">@SalinaPublicLibrary (f)</a>  <a href="#">@SalinaPublicLibrary (i)</a>  <a href="#">SalinaPL (p)</a>  <a href="#">Salina Public Library (yt)</a></p>	<p>Angela Allen          Information Services          301 West Elm Street          Salina, KS 67401          Phone: (785) 825-4624 ext. 233  <a href="http://salinapubliclibrary.org">salinapubliclibrary.org</a>  <a href="mailto:infoservices@salpublib.org">infoservices@salpublib.org</a></p>



# Local Resources for Entrepreneurs

		<p>David Neal          Director of Planning &amp; Environmental Services          300 W. Ash, Room 209          Phone: (785) 309-5813  <a href="http://saline.org/Departments/Planning-and-Zoning">saline.org/Departments/Planning-and-Zoning</a>  <a href="mailto:david.neal@saline.org">david.neal@saline.org</a></p>
	<p><b><a href="#">SPARK Artist Resource Exchange</a></b> is an artist-led project creating partnerships to shape a community that acknowledges and requires the participation of artists as decision-makers. To help artists thrive in Salina, SPARK provides space, connections, and resources such as information, workshops, and access to community partners. SPARK is funded by the Greater Salina Community Foundation, the Dane G. Hansen Foundation, and Salina Arts &amp; Humanities.  <a href="#">@SparkArtKS</a> (f)</p>	<p>Lori Brack          146 S. Santa Fe          Salina, KS 67401          Phone: (785) 829-7508          Website coming soon  <a href="mailto:sparkartks@gmail.com">sparkartks@gmail.com</a></p>
	<p><b><a href="#">USD 305 School to Career</a></b> provides resources and opportunities for 8th grade through 12th grade students to explore career interest areas including the academic, technical, and work-ready skills needed for career success after high school. School to Career programs are located at both South and Central High Schools.  <a href="#">@SouthCougars</a> (t)  <a href="#">@Salina South High School</a> (f)</p>	<p>Deb Kohn          730 E Magnolia          Salina, KS 67401          Phone: (785) 309-3722  <a href="http://usd305.com/page/2610">usd305.com/page/2610</a>  <a href="mailto:deb.kohn@usd305.com">deb.kohn@usd305.com</a></p>
	<p><b><a href="#">Soul Bloom Productions</a></b> helps make people their own nonprofit. Acting as a Fiscal Sponsor, startup nonprofits act under our nonprofit umbrella. Soul Bloom takes care of the IRS regulations so charitable ideas can quickly and easily start to benefit their communities. We get your nonprofit started for \$150.  <a href="#">@JoanJerkovich</a> (t)  <a href="#">@Soul Bloom Productions</a> (f)  <a href="#">@soulbloomproductions</a> (i)</p>	<p>Joan Jerkovich          108 South Santa Fe          Salina, Kansas 67401          Phone: (785) 833-2411  <a href="http://soulblooms.org/">soulblooms.org/</a>  <a href="mailto:joanjerkovich@gmail.com">joanjerkovich@gmail.com</a></p>







## Regional Resources for Entrepreneurs

	<p><b><u>North Central Kansas Community Network (NCKCN)</u></b> is a non-for-profit entity designed to assist with quality of life issues. It is an affiliate of North Central Regional Planning Commission. It began as an Internet Service Provider. It also houses and maintains small pools of gap financing sources of funding. It uses staff of NCRPC to provide free review of feasibility of obtaining financing and discuss potential local/state/federal programs available for start-up, purchase and/or expansion of business including eligibility requirements. That staff also prepare loan applications from data provided by client for a fee.</p> <p><a href="#">@NCKCN1995 (f)</a> <a href="#">NCKCN (G+)</a></p>	<p>John Shea 109 N. Mill Street Beloit, KS 67420 Phone: (785) 738-2218 <a href="http://nckcn.com/">nckcn.com/</a> <a href="mailto:dmckinney@nckcn.com">dmckinney@nckcn.com</a></p>
	<p><b><u>North Central Regional Planning Commission (Salina Office)</u></b> Free review of feasibility of obtaining financing and discuss potential local/state/federal programs available for start-up, purchase and/or expansion of business including eligibility requirements. Also prepare loan application from data provided by client for a fee.</p> <p><a href="#">@NCRPCBeloit (f)</a></p>	<p>Debra Peters 120 W. Ash Street Salina, KS 67401 Phone: (785) 738-2218 Salina: (785) 823-6106 <a href="http://ncrpc.org/">ncrpc.org/</a> <a href="mailto:dmckinney@nckcn.com">dmckinney@nckcn.com</a> <a href="mailto:dpeters@nckcn.com">dpeters@nckcn.com</a></p>
	<p><b><u>Northwest Kansas Economic Innovation Center, Inc.</u></b> (NWKEICI) is a private operating foundation that provides economic and entrepreneurial assistance to businesses and entrepreneurs in rural Northwest Kansas, including Saline County. NWKEICI has a 26-county coverage area. NWKEICI is interested in attracting entrepreneurs, assisting with succession planning, and adding to the quality of life in Northwest Kansas. The organization will work with communities to create a holistic approach to economic health, empowering communities to grow and prosper.</p> <p><a href="#">@NWK_EICI (t)</a> <a href="#">@NWKEICI (f)</a></p>	<p>Scott Sproul 112 S. Kansas Avenue Norton, KS 67654 Phone: (785) 874-5150 <a href="http://nwkeici.org/">nwkeici.org/</a> <a href="mailto:scott@nwkeici.org">scott@nwkeici.org</a></p>
	<p><b><u>Small Business Development Center (SBDC) at the Innovation Center of Northwest Kansas</u></b> Free confidential consultation. Affordable training. Provides Kansas entrepreneurs support and resources to achieve business success.</p> <p><a href="http://www.facebook.com/NWKEICI">www.facebook.com/NWKEICI</a></p>	<p>Joe Leroux, Director Innovation Center of NW Kansas 112 S. Kansas Avenue Norton, KS 67654 Phone: (785) 874-5150 (office) <a href="http://nwkeici.org/programs/business-services/">nwkeici.org/programs/business-services/</a> <a href="mailto:joe@nwkeici.org">joe@nwkeici.org</a></p>

## Regional Resources for Entrepreneurs







	<p><b><u>Mid America Manufacturing Technology Center (MAMTC)</u></b> We provide services to entrepreneurs and small technology companies in western Kansas. Also provide technical assistance on behalf of Mid-America Manufacturing Technology Center.</p>	<p>Jalewn Shea, Regional Director 350 West Douglas Ave Wichita, KS 67202 Phone: (316) 807-2149 <a href="http://mamtc.com/">mamtc.com/</a> <a href="mailto:jshea@mamtc.com">jshea@mamtc.com</a></p>
	<p><b><u>Senior Core of Retired Executives (SCORE)</u></b> is a nonprofit association dedicated to helping small businesses get off the ground, grow and achieve their goals through education and mentorship. We have been doing this for over fifty years.</p>	<p>Ann Patterson 220 W Douglas, Suite 450 Wichita, KS 67202 (316) 371-1068 <a href="mailto:Angela.patterson@scorevolunteer.org">Angela.patterson@scorevolunteer.org</a></p>

## State / National Resources for Entrepreneurs







	<p><b>1 Million Cups</b> is a Kauffman Labs program striving to engage entrepreneurs through a weekly educational and networking program. Twitter: <a href="https://twitter.com/1MillionCupsKC">@1MillionCupsKC</a></p>	<p><a href="http://1millioncups.com/">1millioncups.com/</a></p>
	<p><b>Center for Economic Development and Business Research (CEDBR)</b> provides customized market research, economic/fiscal impacts, and insights on regional and national economy. Twitter: <a href="https://twitter.com/wsucedbr">@wsucedbr</a> Facebook: <a href="https://www.facebook.com/WSU.CEDBR/">@WSU.CEDBR/</a></p>	<p>Jeremy Hill 1845 Fairmount St. Wichita, KS 67260 Phone: (316) 978-5184 <a href="http://cedbr.org/">cedbr.org/</a> <a href="mailto:jeremy.hill@wichita.edu">jeremy.hill@wichita.edu</a></p>
	<p><b>Advanced Manufacturing Institute @ Kansas State University</b> provides a broad range of services and project management resources to both private industry and researchers to advance the commercial readiness of new products or technologies. Twitter: <a href="https://twitter.com/AMISuccess">@AMISuccess</a> Facebook: <a href="https://www.facebook.com/AdvancedManufacturingInstitute">@AdvancedManufacturingInstitute</a></p>	<p>Jeff Tucker 510 McCall Road Manhattan, KS 66503 Phone: (785) 532-3421 <a href="http://ksu.edu/ami">ksu.edu/ami</a> <a href="mailto:jwtuck@ksu.edu">jwtuck@ksu.edu</a></p>
	<p><b>BioKansas</b> Across the human, plant, animal and industrial biosciences, BioKansas is a unified voice, focused on enhancing the business and research climate. In addition, the organization works with leaders across the state to attract and retain bioscience talent as well as companies, and support the bioscience continuum from the university laboratories to funding Twitter Facebook: <a href="https://www.facebook.com/BioKansas">@BioKansas</a> LinkedIn: <a href="https://www.linkedin.com/company/biokansas">BioKansas</a></p>	<p>Matt Falk 4220 Shawnee Mission Parkway Ste 350B Fairway, KS 66205 Phone: (913) 495-4334 <a href="http://biokansas.org/">biokansas.org/</a> <a href="mailto:Matt@biokansas.org">Matt@biokansas.org</a></p>
	<p><b>FastTrac</b> The world's leading provider of high-quality learning curricula and networks specific to innovation and entrepreneurship Twitter: <a href="https://twitter.com/KauffmanFastTrac">Kauffman FastTrac</a> Facebook: <a href="https://www.facebook.com/KauffmanFastTrac">KauffmanFastTrac</a></p>	<p>General Information Kansas City, MO 64110 Phone: (816) 454-4380 <a href="http://fasttrac.org/">fasttrac.org/</a> <a href="mailto:info@fasttrac.org">info@fasttrac.org</a></p>
	<p><b>e2e</b> is a community-driven organization that incubates, accelerates &amp; invests in growth-oriented companies with the overall mission to accelerate the Wichita area entrepreneurial ecosystem. The name e2e stands for “entrepreneur-to-entrepreneur”. It embodies the organizations unique approach that accelerating the Wichita entrepreneurial ecosystem can best be accomplished by e2e being the Center of Gravity for seasoned entrepreneurs and industry experts to mentor and invest in the next generation of entrepreneurs. Twitter: <a href="https://twitter.com/e2efund">@e2efund</a> Facebook: <a href="https://www.facebook.com/e2eAccelerator">@e2eAccelerator</a> LinkedIn: <a href="https://www.linkedin.com/company/e2e-Accelerator-Inc">e2e Accelerator, Inc.</a></p>	<p>John Dascher 110 S Main Suite 101 Wichita, KS 67202 Phone: (316) 361-0323 <a href="http://e2ewichita.com/">e2ewichita.com/</a> <a href="mailto:jfd@e2eAccelerator.com">jfd@e2eAccelerator.com</a></p>








## State / National Resources for Entrepreneurs

	<p><b><u>Kansas Department of Agriculture</u></b> is committed to food safety, consumer protection, natural resource protection and water resource management for the benefit of all Kansans</p>	<p>Kerry Wefald 1320 Research Park Drive 4th Floor Manhattan, KS 66502 Phone: (785) 564-6757 <a href="http://agriculture.ks.gov/">agriculture.ks.gov/</a> <a href="mailto:kerry.wefald@ks.gov">kerry.wefald@ks.gov</a></p>
	<p><b><u>Kansas Department of Agriculture: Division of Food Safety and Lodging</u></b> The Kansas Department of Agriculture promotes public safety by regulating the production and sale of food products in Kansas.</p>	<p>Steve Moris 109 South West 9th Street, 3rd Floor Topeka, KS 66612 Phone: (785) 296-7430 <a href="http://agriculture.ks.gov/">agriculture.ks.gov/</a> <a href="mailto:steve.moris@ks.gov">steve.moris@ks.gov</a></p>
	<p><b><u>Kansas Department of Agriculture-Agriculture Advocacy, Marketing and Outreach</u></b> The Kansas Department of Agriculture is devoted to the total support of agriculture in Kansas.</p>	<p>Kerry Wefald 1320 Research Park Manhattan, KS 66502 Phone: (785) 564-6758 <a href="http://agriculture.ks.gov/">agriculture.ks.gov/</a> <a href="mailto:kerry.wefald@ks.gov">kerry.wefald@ks.gov</a></p>
	<p><b><u>Kansas Department of Commerce, Business &amp; Community Development, East Central Region</u></b> Business and Community Development Assistance staff can assist clients in identifying programs and incentives for business expansion, meeting licensing requirements and assessing the strengths and weaknesses of a local community.</p>	<p>Susan NeuPoth Cadoret 1000 Southwest Jackson, St 100 Topeka, KS 66612 Phone: (785) 296-7198 <a href="http://kansascommerce.com/">kansascommerce.com/</a> <a href="mailto:scadoret@kansascommerce.com">scadoret@kansascommerce.com</a></p>
	<p><b><u>Kansas Department of Commerce, International Trade</u></b> The Kansas Department of Commerce strives to empower individuals, businesses and communities to achieve prosperity in Kansas. The department assists Kansas companies with their global market development needs and exporting efforts.</p>	<p>Chang Lu 22201 West Innovation Drive, Suite 180 E Olathe, KS 66061 Phone: (913) 307-7378 <a href="http://kansascommerce.com/index.aspx?NID=157">kansascommerce.com/index.aspx?NID=157</a> <a href="mailto:clu@kansascommerce.com">clu@kansascommerce.com</a></p>
	<p><b><u>Kansas Department of Commerce, Office of Minority &amp; Women Business Development</u></b> provides assistance to small business owned by women &amp; minorities. Assistance consists of providing information &amp; referrals to resources available for starting a business, financial &amp; business management, &amp; procurement opportunities.</p>	<p>Rhonda Harris 1000 SW Jackson, St100 Topeka, KS 66612 Phone: (785) 296-3425 <a href="http://kansascommerce.gov/231/Minority-Women-Business-Development">kansascommerce.gov/231/Minority-Women-Business-Development</a> <a href="mailto:rhonda.harris@ks.gov">rhonda.harris@ks.gov</a></p>

## State / National Resources for Entrepreneurs

	<p><b><u>Kansas Department of Health and Environment</u></b> provides environmental assessments and liability protection "at no cost" to eligible applicants for properties being considered for redevelopment or reuse.</p>	<p>Ashley Goss 1000 SW Jackson, Suite 410 Topeka, KS 66612 Phone: (785) 296-0201 <a href="http://kdheks.gov/">kdheks.gov/</a> <a href="mailto:agoss@kdheks.gov">agoss@kdheks.gov</a></p>
	<p><b><u>Kansas Department of Revenue</u></b> provides tax seminars to tax practitioners &amp; small business in areas of income, sales, compensating, withholding &amp; estimated tax.</p>	<p>Carl York 915 Southwest Harrison Topeka, KS 66612 Phone: (785) 296-1048 <a href="http://ksrevenue.org/">ksrevenue.org/</a> <a href="mailto:carl_york@kdor.state.ks.us">carl_york@kdor.state.ks.us</a></p>
	<p><b><u>Kansas Global Trade Services, Inc.</u></b> The Kansas World Trade Center (KWTC), a Member of the World Trade Centers' Association (WTCA), is a non-profit membership-based organization whose mission is to promote &amp; facilitate international trade through communication, education &amp; research.</p>	<p>Taylor Stewart 800 E. 1st Street, Ste. 200 Wichita, KS 67202 Phone: (316) 264-5982 <a href="http://kansasglobal.org/">kansasglobal.org/</a> <a href="mailto:stewart@kansasglobal.org">stewart@kansasglobal.org</a></p>
	<p><b><u>Kansas Industrial Training Program (KIT)</u></b> The KIT program may be used to assist firms involved in job creation. Training can include pre-employment, classroom and on-the-training by in-house instructors or vendors.</p>	<p>Becky Kester 1000 S.W. Jackson St. St 100 Topeka, KS 66612 Phone: (785) 296-4284 <a href="http://kansascommerce.com/kit">kansascommerce.com/kit</a> <a href="mailto:KIT-KIR@ks.gov">KIT-KIR@ks.gov</a></p>
	<p><b><u>Kansas International Trade Coordinating Council (KITCC)</u></b> has been involved in coordinating a variety of international trade events, seminars and workshops to benefit Kansas businesses and help them to expand internationally.</p>	<p>April Chiang 1000 S.W. Jackson Street, St100 Topeka, KS 66612 Phone: (785) 296-5473</p>
	<p><b><u>Kansas Patent &amp; Trademark Resource Center</u></b> is an information and learning center dedicated to assisting with understanding, searching, and obtaining patents and trademarks.</p>	<p>Sara Butts Ablah Library, WSU 845 Fairmount St. Wichita, KS 67260 Phone: (316) 978-5017 <a href="http://libresources.wichita.edu/patents/trademarks/copyright">libresources.wichita.edu/patents/trademarks/copyright</a> <a href="mailto:sara.butts@wichita.edu">sara.butts@wichita.edu</a></p>

## State / National Resources for Entrepreneurs

 <p><b>Kansas PTAC</b> Procurement Technical Assistance Center</p>	<p><b><a href="#">Kansas Procurement Technical Assistance Center (PTAC)</a></b> Kansas PTAC assists businesses in locating, obtaining and performing federal, state and local government contracts. Services offered include one-on-one counseling, training seminars, bid-matching, assistance with bid preparation, specifications, registrations and certifications</p>	<p>Scott Knapp Wichita State University 1845 Fairmount St, Box 215 Wichita, KS 67260 Phone: (316) 978-6788 <a href="https://webs.wichita.edu/?u=PTAC&amp;p=/index/kansasptac@wichita.edu">webs.wichita.edu/?u=PTAC&amp;p=/index/kansasptac@wichita.edu</a></p>
 <p><b>Kansas PTAC</b> Procurement Technical Assistance Center</p>	<p><b><a href="#">Kansas Procurement Technical Assistance Center (PTAC) Topeka</a></b> Kansas PTAC assists businesses in locating, obtaining and performing federal, state and local government contracts. Services offered include one-on-one counseling, training seminars, bid-matching, assistance with bid preparation, specifications, registrations and certifications.</p>	<p>Kristi Dunn 120 SE Sixth Avenue Topeka, KS 66603 Phone: (785) 231-6026 <a href="https://gotopeka.com/training-events/ptac/kdunn@gotopeka.com">gotopeka.com/training-events/ptac/kdunn@gotopeka.com</a></p>
	<p><b><a href="#">Kansas Secretary of State</a></b> We file business entity documents and make them available to the public.</p>	<p>Customer Service Staff Memorial Hall, 1st Floor, 120 SW 10th Avenue Topeka, KS 66612 Phone: (785) 296-4564 <a href="https://kssos.org/kssos@kssos.org">kssos.org/kssos@kssos.org</a></p>
 <p><b>KANSAS STATE UNIVERSITY</b> Institute of Commercialization</p>	<p><b><a href="#">Kansas State University Institute of Commercialization</a></b> is dedicated to the start-up and expansion of technology-based, high-growth enterprises and enabling the commercialization of university and under-utilized corporate intellectual property.</p>	<p>Rebecca Robinson 205 Research Park Circle Manhattan, KS 66502 Phone: (785) 532-3955 <a href="https://k-state.edu/research/leadership/ksuic/spexarth@k-state.edu">k-state.edu/research/leadership/ksuic/spexarth@k-state.edu</a></p>
	<p><b><a href="#">Kauffmann Entrepreneurs (E-Ship)</a></b> Guided by the mission of our Founder, Ewing Marion Kauffman, we strive to open the doors to economic independence through entrepreneurship. Kauffman Entrepreneurship is the home for all things entrepreneurship. If you're looking to start your own business, we have tools and resources to help. If you're company or organization helps entrepreneurs, we have networks and resources to connect you with. Twitter: <a href="#">@Eship</a> LinkedIn: <a href="https://Entrepreneurship.org">Entrepreneurship.org</a></p>	<p><a href="https://entrepreneurship.org/develop-ideas">entrepreneurship.org/develop-ideas</a></p>

## State / National Resources for Entrepreneurs

	<p><b>Network Kansas</b> is devoted to the growth of entrepreneurship and small businesses throughout the state of Kansas. Our mission is to promote an entrepreneurial environment by providing a central portal that connects entrepreneurs and small business owners with the right resources—Expertise, Education and Economic Resources—when they are needed most. In pursuit of this mission, we partner with well-respected business development organizations and educational institutions that work with entrepreneurs and small business owners who have the vision and potential to succeed.</p> <p>Twitter: <a href="https://twitter.com/NetworkKansas">@NetworkKansas</a>          Facebook: <a href="https://facebook.com/NetworkKansas">@Network Kansas</a></p>	<p>Ciara Miller Central Region          Phone: (316) 425-0083 (office)          (316-304-3302 (mobile))  <a href="http://networkkansas.com/">networkkansas.com/</a>  <a href="mailto:clmiller@networkkansas.com">clmiller@networkkansas.com</a></p>
	<p><b>US Commercial Service, Wichita</b> The U.S. Commercial Service places primary emphasis on promoting exports of goods and services from the U.S., particularly by small and medium-sized businesses.</p>	<p>A.J. Anderson          300 W. Douglas Ave.,          Suite 850          Wichita, KS 67202          Phone: (316) 263-4067  <a href="http://export.gov/kansas/">export.gov/kansas/</a>  <a href="mailto:andrew.anderson@trade.gov">andrew.anderson@trade.gov</a></p>