



APPLICATION FOR INDUSTRIAL REVENUE BONDS

I. GENERAL INFORMATION

1. Superior Contracting & Manufacturing Services Co. 06-20-2024
Name of Applicant Firm Date of Request

2. 1655 B Wall St. Salina, KS 67401 785-827-5611 N/A
Firm Address Phone Number Fax Number

3. Mark Millard, CFO 785-827-5611 N/A
Contact person/title Phone Number Fax Number

4. Names and Addresses of other contacts:

Trevor Franzen 1655 Wall St, Bldg B Salina, KS 67401 785-827-5611
Name Address Phone/Fax

Chris Harapat 1655 Wall St, Bldg B Salina, KS 67401 785-827-5611
Name Address Phone/Fax

Name Address Phone/Fax

5. Names and address of the principal owners, officers and directors of the firm requesting the Industrial Revenue Bonds:

Name	Title	Address
<u>Mark Millard, CFO</u>	<u>Board Member</u>	<u>1655 Wall St, Bldg B Salina, KS 67401</u>

6. _____
Applicant's Attorney Phone Number Fax Number

7. _____
Applicant's Underwriter (or Purchaser) Phone Number Fax Number

Contact Person

II. NATURE OF PROJECT FINANCING (if refunding/refinancing, skip to section III)

1. Briefly describe the proposed financing:

N/A

2. Is the proposed project a new facility, expansion, or replacement of another existing facility?

A New Industrial Warehouse Facility

Please state the reason for the establishment of the new facility, expansion or replacement of the existing facility:

Salina, KS has a shortage of industrial warehouse space which is a significant factor limiting existing businesses ability to grow. Superior Contracting & Manufacturing Services has an option agreement to purchase 9.33 acres of undeveloped land which can be developed into a much needed warehouse and support local business & interstate commerce.

3. Is the applicant's understanding that the interest on the proposed issue is tax-exempt or taxable?

(Consult Bond Counsel).

4. Proposed number of years to amortize the bond issue:

10

5. Describe proposed call features:

Unknown

6. Describe the proposed security for the bonds (i.e., pledge of collateral, corporate/personal guarantees, debt service reserve fund, credit enhancements, etc.).

TBD

7. Proposed date of issue: Summer 2024

8. Will the bonds be rates? TBD By whom? TBD

9. Interest rate to be fixed or variable rate TBD. If variable, please describe:

10. Please attach proposed debt service schedule, if available. N/A

11. Anticipated source and use of project financing.

Sources:

Bond proceeds	\$	_____
Cash		_____
Other		_____
Interest on Bond Proceeds during construction		_____
TOTAL =	\$	_____

Uses:

Land cost	\$	_____
Construction Costs		_____
Machinery/Equipment		_____
Cost of Issuance (specify)		_____
_____		_____
_____		_____
Capitalized Interest		_____
Debt Service Reserve Fund		_____
Underwriting Fee		_____
Other		_____
TOTAL =	\$	_____

10. Please indicate proposed Trustee.

III. REFUNDING/REFINANCING (fill out this section if transaction is refunding of an existing bond issue)

1. Which form of refunding is proposed? N/A
 - a. Advance Refunding
 - b. Current Refunding

2. Current Principal Outstanding \$_____.

3. Purpose of Refunding:

Interest savings (attach proposed savings schedule)

Extend or shorten repayment (attach debt service schedule)

Change indenture covenants (specify)

Other (specify)

4. Was the City of Salina the original Issuer? Yes_____ No_____

Original date of issue: _____

5. If an advance refunding is proposed:

Who is the proposed Escrow Trustee?

Who is proposed to provide escrow verification?

What is the length of escrow account?

6. When are the refunding bonds callable? _____

7. Is there a call premium? Yes_____ (if so, _____%) No _____

8. List estimated sources and uses of refunding bond proceeds:

Sources:	Uses:
_____	_____
_____	_____
_____	_____
_____	_____
_____	_____
TOTAL = \$ _____	TOTAL=\$ _____

9. Please list the proposed security of the refunding issue:
10. Proposed offering date of the bond issue:
11. Please describe any material changes that have occurred to the company since the original bond issue, (i.e., new products or services, increase or decrease in employment, changes in sales revenue, net worth, profitability, new locations, etc.).

IV. PROPOSED USE

1. Location of the proposed facility. Lot at NW corner of Vortex Ave & Scanlan Ave
2. Size of the proposed facility (include size of building and amount of real property):
 2 buildings, one approximately 100,000 square feet and one approximately 40,000 square feet on approximately 9.33 acres of land.
3. Name of the Architect and Contractor, if designated:

JGR Architects	730 N. 9th St. Salina, KS 67401	785-827-0386
Name	Address	Phone/Fax
Name	Address	Phone/Fax

4. What business is proposed by the applicant at this location?
 Industrial Warehousing for interstate commerce

5. List the products or services to be rendered. (Include details of the nature and scope of the operation of the business):

Industrial Warehousing for interstate commerce

6. What percentage of the facility will be occupied by the Applicant? (If less than 100%, please specify other occupants): 0%, to be filled with industrial tenants

7. Describe type of building construction proposed:

Steel

8. Current zoning: Commercial & Industrial

9. Anticipated date of completion: Building 1 - 12-31-2025 Building 2 - 12-31-2026

V. ORGANIZATIONAL

1. Describe the organizational structure of the firm (proprietorship, partnership, subsidiary, corporation, not-for-profit, etc.)

Corporation

2. Is the Applicant's stock publicly held? No

If so, which stock exchange? N/A

3. In what state is the Applicant incorporated? Kansas

4. Date of incorporation. 1979

5. Indicate Applicant's principal bank. Bennington State Bank

6. Which CPA firm does the accounting/audit?

Joel Benson, Benson Accounting	1911 S. Ohio St., Salina, KS 67401	785-827-3157
Contact person	Address	Phone/Fax

7. Please indicate what company will be performing the environmental audit:

N/A		
Contact person	Address	Phone/Fax

8. Describe and pending or threatened litigation:

None

9. Total employment of Applicant. 135

10. How many locations does applicant currently have?

List locations:

- 1655 Wall St. Salina, KS 67401
- 1650 Wall St., Salina, KS 67401
- 1645 Copper Court, Salina, KS 67401

VII. MARKETING OF THE BONDS

1. Has the applicant retained a financial advisor, instead of or in addition to an underwriter?

N/A	
Company name	Phone/Fax

Contact person	Address

2. Please indicate the proposed marketing arrangement:

_____ Retail public offering _____ Institutional offering

_____ Private Placement _____ Applicant purchases issue (indicate %)

_____ Other (please describe)

- 3. Proposed date of issue: _____
- 4. Proposed date of offering: _____
- 5. Proposed date of closing: _____
- 6. Is the issue to be sold interstate or intrastate? _____
- 7. If other underwriters are going to participate in the offering please list:

Company	Principal location
_____	_____
_____	_____
_____	_____

VIII. MEASURE OF ECONOMIC GROWTH AND BENEFIT

- 1. Number of expected new additional employees to be hired at this site:

	Year 1	Year 2	Year 3
Professional	_____	_____	_____
Technical	_____	_____	_____
Clerical	_____	_____	_____
Laborers	10	4	_____

- 2. Please indicate any notable characteristics of the employees for this facility:

These will be inventory management and transportation specialist jobs. There could also be smaller manufacturing jobs.

- 3. Describe the economic benefits to the City’s economy if the transaction is completed:

The current shortage of warehouse space in Salina, KS is a significant issue impacting recruiting new business to our community as well limiting existing businesses to grow. Superior Contracting & Manufacturing Services Co can address this need by developing the land for two separate buildings that can total 140,000 square feet.

IX. POTENTIAL CONFLICTS

1. Is any City Commissioner an officer, director or employee of the Applicant or hold an ownership interest in Applicant's firm? If so, please identify the individual and the nature of the relationship.

No

2. Please describe any other known circumstances that would create a conflict of interest:

N/A

PLEASE NOTE: Any potential conflicts as disclosed above do not necessarily negate the approval of the Issue, but are pertinent for determining those conflicts for the purpose of public disclosure.

X. OTHER INFORMATION

Specify below any other data or information you deem pertinent for the City's consideration in passing upon the approval of the proposed project for financing:

XI. ATTACHMENTS

To facilitate the processing of the application, please attach the following items to the application.

1. Certified copies of applicant's financial audits for the past three (3) years.
2. Applicant's most recent annual or quarterly financial report.
3. Financial Statement, current to date, for each personal guarantor.

4. Pro forma statements for the first five (5) years of operation after issuance of Bonds, including revenue projections, operating expense projections and a debt amortization schedule.
5. Interim financial statements to date, for the current fiscal year.

XII. APPLICANT'S AGREEMENT

In consideration for the City's acceptance, processing and consideration of this application, Applicant agrees, represents and warrants as follows:

Applicant acknowledges that City of Salina policy requires a full payment in lieu of ad valorem property taxes otherwise exempt under Kansas law as a result of the industrial revenue bond financing. Applicant acknowledges having read the City's tax abatement policy set forth in the attached City of Salina Resolution Number 91-4265, including the conditions upon which Applicants project may qualify for partial property tax abatement. **Is the applicant requesting partial property tax abatement pursuant to the City's policy?**

Applicant agrees and understands that Applicant shall be responsible for paying all expenses incurred by the City for professional services pertaining to this application and Applicants project regardless of whether or not the project is approved or a closing on the sale of the contemplated bonds takes place. Applicant represents and warrants that all statements of fact contained in this application are true to the Applicants best knowledge and belief.

Partial completion of this application is permitted, however, prior to the adoption of the bond ordinance, the remaining supplementary information to complete this application must be furnished. Additional information may be required by Bond Counsel and the Financial Advisor.

It is understood and agreed the information required in Section XI or any other information will be disclosed to the financial team and may be disclosed to the public.

DATED this 11th day of June, 2024.



Applicant's signature

Chief Financial Officer

Title

Return this application to:

Shandi Wicks
City Clerk
City of Salina
P.O. Box 736
Salina, Ks. 67402-0736



Project SCMS Salina_June 2024 Abatement Percentage Guidelines

**The guidelines are subject to the SCED Board and Salina City Commission and interpretation and final decision.

NEW JOBS			INVESTMENT				Additional	TOTAL
5 to 25	26 to 50	>50	\$1M - <\$5M	\$5M-<\$10M	\$10M - \$15M	>\$15M	Considerations	ABATEMENT
20%	30%	40%	30%	40%	50%	60%	Percentage**	PERCENTAGE

PROJECT

Project SCMS Salina	20% (5?)				50% (\$10.5M +\$4.5M)		65%	100%

Proposals for abatement must meet the following qualifying criteria:

The proposed business is in one of the target industries identified in the SCEDO Strategic Plan: Aerospace, Agribusiness, Distribution. Advanced Manufacturing

The new jobs proposed will provide wages greater than 120% of the KDOL Annual Wage Survey and include benefits.

The proposed business has 30% of its revenues originating outside the Salina area.

The proposed new business or business expansion will not occur without abatement.

Exceptions will be considered on a case-by-case basis.

Additional Consideration is given to following criteria:**

Proposed business is in one of the target industries in strategic plan	10%
Sales tax receipts generated by the business are at a certain threshold	10-15%
Proposed business has synergy with existing businesses	10%
Business is already located in the Salina area	20%
Proposed new business or business expansion will bring community development benefits (e.g. will provide childcare, support new housing, etc.)	25%
Impact on community resources	-20% to +20%

CEDBR-FISCAL IMPACT MODEL - FIRM DATA SHEET

COMPANY INFORMATION

VERSION OF ANALYSIS **V1**

Company name or project name	Project SCMS Salina
Contact name	
Contact telephone number	
Contact e-mail address	
Company NAICS Code - <i>Please select a NAICS code from the list provided. Model parameters are set based on the NAICS selected.</i>	332320 Ornamental and architectural metal products manufacturing
Substitution Override	0.00%
Year of application	2023

SITE LOCATION

Street Address	
City	Salina
County	Saline
School District	306 Southeast Of Saline
Special District	Select

If incentives are being requested for more than one physical location, and these locations are in different taxing jurisdictions, then a separate firm data sheet must be filled out for each location. If the property is located in a special taxing district or industrial zone, please contact CEDBR.

REAL PROPERTY CONSTRUCTION AND IMPROVEMENTS - *If construction is expected to significantly exceed 12-months allocate expenditures to multiple expansions.*

Expansion:	#1	#2	#3	#4	#5	
Year of expansion	2024	2024				Building: Annualized appreciation / depreciation rate: 0%
<i>Market value of firm's initial NEW OR ADDITIONAL investment in:</i>						
Land	\$238,398					
Building and improvements	\$10,500,000	\$4,500,000				Automated Assumption (On/Off)
Furniture, fixtures and equipment (including machinery)						
Initial construction or expansion:						
Cost of construction at the firm's new or expanded facility	\$10,500,000	\$4,500,000	\$0	\$0	\$0	
Share of materials	50%	50%	0%	0%	0%	Off
Share of salaries	50%	50%	0%	0%	0%	Off
<i>Amount of taxable construction materials purchased in:</i>						
City	\$0	\$0	\$0	\$0	\$0	On
County (should include city amount)	\$0	\$0	\$0	\$0	\$0	On
State (should include city and county amounts)	\$5,250,000	\$2,250,000	\$0	\$0	\$0	On
<i>Amount of taxable furniture, fixtures and equipment purchased in:</i>						
City	\$0	\$0	\$0	\$0	\$0	On
County (should include city amount)	\$0	\$0	\$0	\$0	\$0	On
State (should include city and county amounts)	\$0	\$0	\$0	\$0	\$0	On

OPERATIONS

First Year of Full Operations As a Result of This Project	2025	
New or additional :	<i>Sales</i>	<i>Purchases</i>
Year 1	\$556,974	\$34,142
Year 2	\$790,902	\$48,482
Year 3	\$806,721	\$49,452
Year 4	\$822,855	\$50,441
Year 5	\$839,312	\$51,450
Year 6	\$856,098	\$52,479
Year 7	\$873,220	\$53,528
Year 8	\$890,685	\$54,599
Year 9	\$908,498	\$55,691
Year 10	\$926,668	\$56,805
Year 11	\$945,202	\$57,941
Year 12	\$964,106	\$59,100
Year 13	\$983,388	\$60,282
Year 14	\$1,003,056	\$61,487
Year 15	\$1,023,117	\$62,717
Year 16	\$1,043,579	\$63,971
Year 17	\$1,064,451	\$65,251
Year 18	\$1,085,740	\$66,556
Year 19	\$1,107,454	\$67,887
Year 20	\$1,129,604	\$69,245
Automated Assumption (On/Off)	On	On
<i>Percent of these sales subject to sales taxes in the:</i>	<i>Sales</i>	<i>Purchases</i>
City	0.0%	100.0%
County	0.0%	100.0%
State	0.0%	100.0%
Annual net taxable income, as a percent of sales, on which state corporate income taxes will be computed:		15.9%

EMPLOYMENT

Number of NEW employees to be hired each year as a result of this project	Kansas Total (Net new each year)	#Out-of-State	#Out-of-county (From KS)	Remote Worker (out-of-state)	Weighted AVG Annual Salary	Weighted AVG Bonus & Overtime
Year 1	10	1	1	0	\$0	\$0
Year 2	4	0	0	0	\$0	\$0
Year 3		0	0	0	\$0	\$0
Year 4		0	0	0	\$0	\$0
Year 5		0	0	0	\$0	\$0
Year 6		0	0	0	\$0	\$0
Year 7		0	0	0	\$0	\$0
Year 8		0	0	0	\$0	\$0
Year 9		0	0	0	\$0	\$0
Year 10		0	0	0	\$0	\$0
Year 11		0	0	0	\$0	\$0
Year 12		0	0	0	\$0	\$0
Year 13		0	0	0	\$0	\$0
Year 14		0	0	0	\$0	\$0
Year 15		0	0	0	\$0	\$0
Year 16		0	0	0	\$0	\$0
Year 17		0	0	0	\$0	\$0
Year 18		0	0	0	\$0	\$0
Year 19		0	0	0	\$0	\$0
Year 20		0	0	0	\$0	\$0
Automated Assumption (On/Off)		On	On		On	On
Notes	FTE: 40-hours=1; 20-hours=0.5	The assumption will be based on county specific labor slack and historic migration trends.		Only include workers related to this project.	Include future raises (Nominal values)	Include future increases (Nominal values)

VISITORS - Include customers, vendors and company employees from other locations in the count of visitors

Number of ADDITIONAL visitors expected as a result of this project	Out-of-county	In county
Year 1	1	-
Year 2	1	-
Year 3	1	-
Year 4	1	-
Year 5	1	-
Year 6	1	-
Year 7	1	-
Year 8	1	-
Year 9	1	-
Year 10	1	-
Year 11	1	-
Year 12	1	-
Year 13	1	-
Year 14	1	-
Year 15	1	-
Year 16	1	-
Year 17	1	-
Year 18	1	-
Year 19	1	-
Year 20	1	-

	Out-of-county	In county
Number of days	1.0	0.0
Number of nights	0.0	0.0

Percent of visitors traveling:

on business	100%
for leisure	0%

Percentage of visitor's expenditures spent in:

	Out-of-county	In county
the same city	0%	0%
the same county	0%	0%
in Kansas	0%	0%

Net fiscal impact:

PAYMENT BY THE COMPANY TO TAXING JURISDICTIONS - Such as payments in lieu of taxes

Firm payments to the:	City	County	State	School District
Year 1				\$85,907
Year 2				\$121,907
Year 3				\$105,907
Year 4				\$105,907
Year 5				\$105,907
Year 6				\$105,907
Year 7				\$105,907
Year 8				\$105,907
Year 9				\$105,907
Year 10				\$105,907
Year 11				\$105,907
Year 12				\$105,907
Year 13				\$105,907
Year 14				\$105,907
Year 15				\$105,907
Year 16				\$105,907
Year 17				\$105,907
Year 18				\$105,907
Year 19				\$105,907
Year 20				\$105,907

CEDBR-FISCAL IMPACT MODEL - INCENTIVE INFORMATION

CONTACT INFORMATION FOR CEDBR REGARDING INCENTIVE AMOUNTS

Contact name	Mitch Robinson
Contact telephone number	785-404-3131
Contact e-mail address	mrobinson@salinaedo.org

SALES TAX EXEMPTION ON CONSTRUCTION MATERIALS

	Yes/No	% funded by IRB
EXPANSION #1	yes	100.0%
EXPANSION #2	yes	100.0%
EXPANSION #3	no	0.0%
EXPANSION #4	no	0.0%
EXPANSION #5	no	0.0%

SALES TAX EXEMPTION FOR OPERATIONS

Value of sales tax exemption for OPERATIONS:	City	County	State
Year 1			
Year 2			
Year 3			
Year 4			
Year 5			
Year 6			
Year 7			
Year 8			
Year 9			
Year 10			
Year 11			
Year 12			
Year 13			
Year 14			
Year 15			
Year 16			
Year 17			
Year 18			
Year 19			
Year 20			

PROPERTY TAX ABATEMENT

Property tax abatement - Real property land and buildings	
Number of Years	10
Percentage	100.0%
Property tax abatement - Machinery and equipment	
Number of Years	10
Percentage	100.0%

FORGIVABLE LOANS - Cash value			
Forgivable loans (cash value):	CITY	COUNTY	STATE
Year 1			
Year 2			
Year 3			
Year 4			
Year 5			
Year 6			
Year 7			
Year 8			
Year 9			
Year 10			
Year 11			
Year 12			
Year 13			
Year 14			
Year 15			
Year 16			
Year 17			
Year 18			
Year 19			
Year 20			
INFRASTRUCTURE IMPROVEMENTS - Cash value			
	CITY	COUNTY	STATE
Year 1			
Year 2			
Year 3			
Year 4			
Year 5			
Year 6			
Year 7			
Year 8			
Year 9			
Year 10			
Year 11			
Year 12			
Year 13			
Year 14			
Year 15			
Year 16			
Year 17			
Year 18			
Year 19			
Year 20			

OTHER INCENTIVES - Cash value				
	CITY	COUNTY	STATE	
Year 1				
Year 2				
Year 3				
Year 4				
Year 5				
Year 6				
Year 7				
Year 8				
Year 9				
Year 10				
Year 11				
Year 12				
Year 13				
Year 14				
Year 15				
Year 16				
Year 17				
Year 18				
Year 19				
Year 20				
STATE PROGRAMS - Cash value				
	HPIP	PEAK	TRAINING	OTHER
Year 1				
Year 2				
Year 3				
Year 4				
Year 5				
Year 6				
Year 7				
Year 8				
Year 9				
Year 10				
Year 11				
Year 12				
Year 13				
Year 14				
Year 15				
Year 16				
Year 17				
Year 18				
Year 19				
Year 20				

CEDBR-FISCAL IMPACT MODEL - RESULTS



1845 Fairmount St.
Wichita, Kansas 67260-0121
(316) 978-3225

DATE OF ANALYSIS 7/8/2024
TIME OF ANALYSIS 3:29 PM



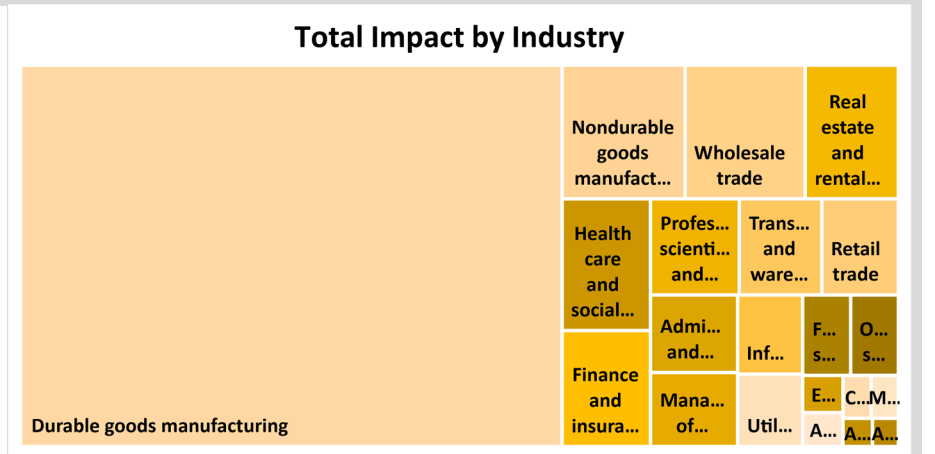
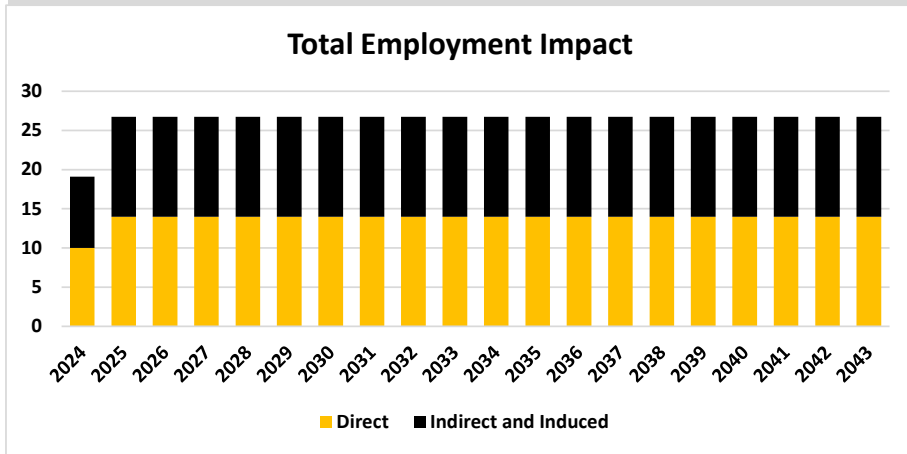
FIRM IMPACT

VERSION OF ANALYSIS V1

FIRM SUMMARY		
Company Name	Project SCMS Salina	
	10-year period	20-year period
Number of new jobs	14	14
Amount of payroll	\$0	\$0
Amount of capital investment	\$15,238,398	\$15,238,398
Land	\$238,398	\$238,398
Buildings	\$15,000,000	\$15,000,000
Machinery and Equipment	\$0	\$0
Substitution percentage	0.0%	OVERRIDE

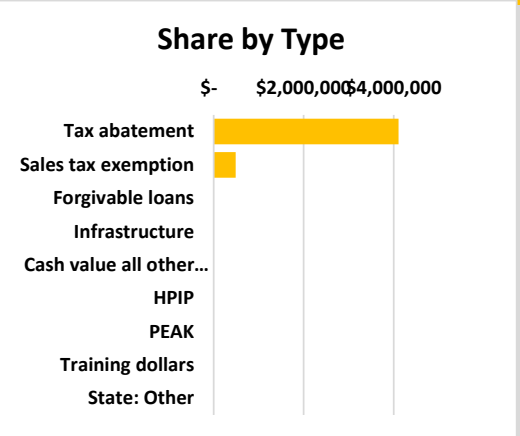
Firm NAICS code	332320 Ornamental and architectural metal
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IMPACT SUMMARY			
	Construction	Firm	
	Total	10-year period	20-year period
Jobs			
Direct	123	14	14
Total	223	27	27
Payroll earnings			
Direct	\$7,500,000	\$0	\$ -
Total	\$12,302,250	\$0	\$ -
Multiplier			
Jobs	1.81	1.91	
Earnings	1.64	1.91	

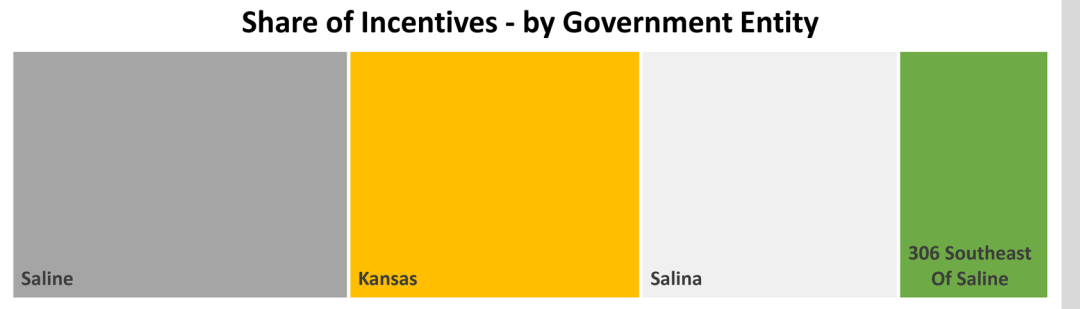


FISCAL IMPACT

INCENTIVE SUMMARY					
	City	County	State	School District	Special District
	Salina	Saline	Kansas	306 Southeast Of Saline	Select
Tax abatement	\$ 1,141,950	\$ 1,491,825	\$ 806,250	\$ 666,375	\$ -
Sales tax exemption	\$ -	\$ -	\$ 487,500		
Forgivable loans	\$ -	\$ -	\$ -		
Infrastructure	\$ -	\$ -	\$ -		
Cash value all other incentives	\$ -	\$ -	\$ -		
HPIP			\$ -		
PEAK			\$ -		
Training dollars			\$ -		
State: Other			\$ -		
Total	\$ 1,141,950	\$ 1,491,825	\$ 1,293,750	\$ 666,375	\$ -



TAX ABATEMENT PARAMETERS	
<i>Real Property</i>	
Number of years	10
Percentage	100.0%
<i>Personal Property</i>	
Number of years	10
Percentage	100.0%



	City		County		State	
	Salina		Saline		Kansas	
	10-year period	20-year period	10-year period	20-year period	10-year period	20-year period
Present value of net benefits	\$219,453	\$1,025,154	\$57,058	\$972,168	\$1,615,009	\$2,752,157
<i>Rate of Return on Investment</i>						
Net public benefits	\$219,453	\$1,025,154	\$57,058	\$972,168	\$1,615,009	\$2,752,157
Public costs	\$949,715	\$949,715	\$1,240,692	\$1,240,692	\$1,186,341	\$1,207,103
ROI	23.1%	107.9%	4.6%	78.4%	136.1%	228.0%
<i>Benefit-Cost Ratio</i>						
Public benefits	\$1,169,168	\$1,974,869	\$1,297,750	\$2,212,860	\$2,801,350	\$3,959,260
Public costs	\$949,715	\$949,715	\$1,240,692	\$1,240,692	\$1,186,341	\$1,207,103
Benefit-Cost Ratio	1.23	2.08	1.05	1.78	2.36	3.28

A 10-year period accounts for a business or economic cycle. Estimates beyond that period of time include increased risk and decreased accuracy due to market volatility and changes in public policy.

A benefit-cost ratio over 1 equates to public benefits being greater than public costs during the period.

	School District		Special District	
	306 Southeast Of Saline		Select	
	10-year period	20-year period	10-year period	20-year period
Present value of net benefits	\$1,126,597	\$2,321,463	\$0	\$ -
<i>Rate of Return on Investment</i>				
Net public benefits	\$1,126,597	\$2,321,463	\$0	\$0
Public costs	\$597,872	\$629,897	\$0	\$0
ROI	188.4%	368.5%	NA	NA
<i>Benefit-Cost Ratio</i>				
Public benefits	\$1,724,469	\$2,951,360	\$0	\$0
Public costs	\$597,872	\$629,897	\$0	\$0
Benefit-Cost Ratio	2.88	4.69	NA	NA

In the preparation of this report, the Center for Economic Development and Business Research assumed that all information and data provided by the applicant or others is accurate and reliable. CEDBR did not take extraordinary steps to verify or audit such information, but relied on such information and data as provided for purposes of the project.

This analysis requires CEDBR to make predictive forecasts, estimates and/or projections (hereinafter collectively referred to as "FORWARD-LOOKING STATEMENTS"). These FORWARD-LOOKING STATEMENTS are based on information and data provided by others and involve risks, uncertainties and assumptions that are difficult to predict. The FORWARD-LOOKING STATEMENTS should not be considered as guarantees or assurances that a certain level of performance will be achieved or that certain events will occur. While CEDBR believes that all FORWARD-LOOKING STATEMENTS it provides are reasonable based on the information and data available at the time of writing, actual outcomes and results are dependent on a variety of factors and may differ materially from what is expressed or forecast. CEDBR does not assume any responsibility for any and all decisions made or actions taken based upon the FORWARD-LOOKING STATEMENTS provided by CEDBR.

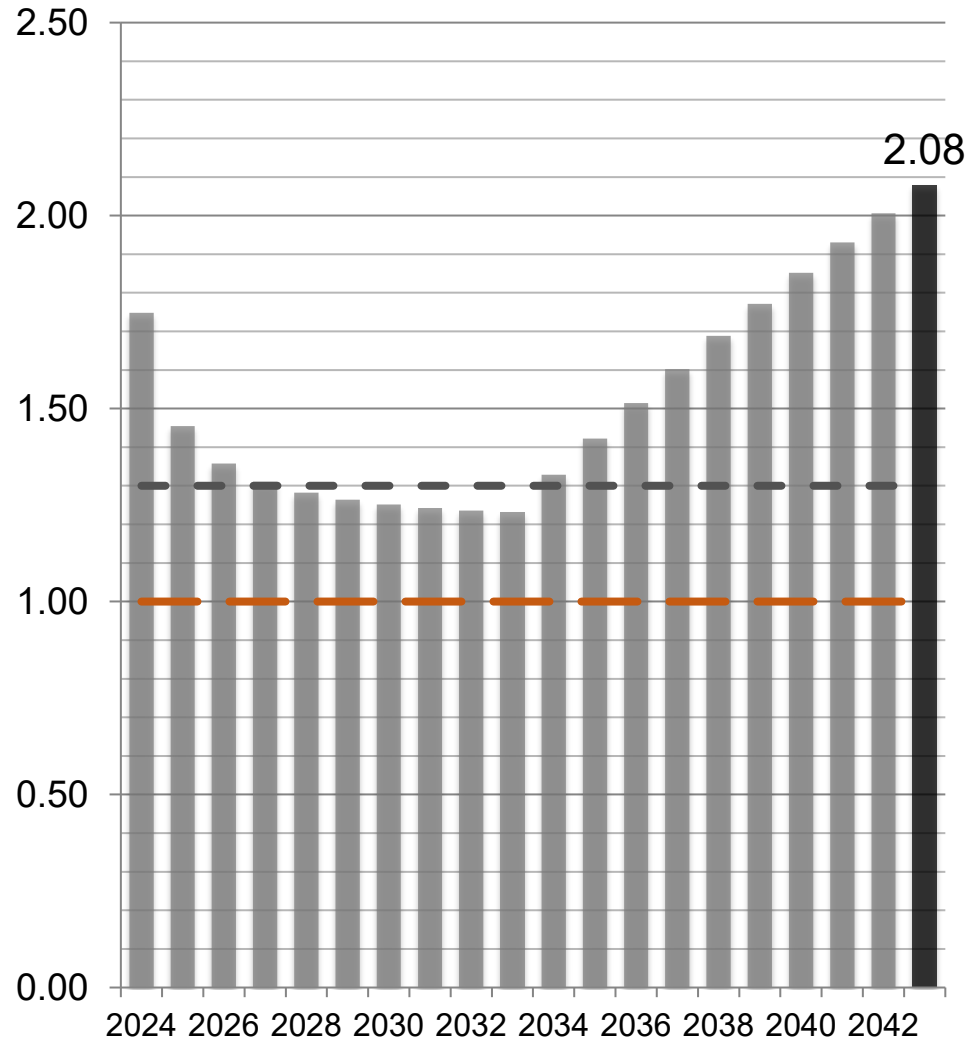


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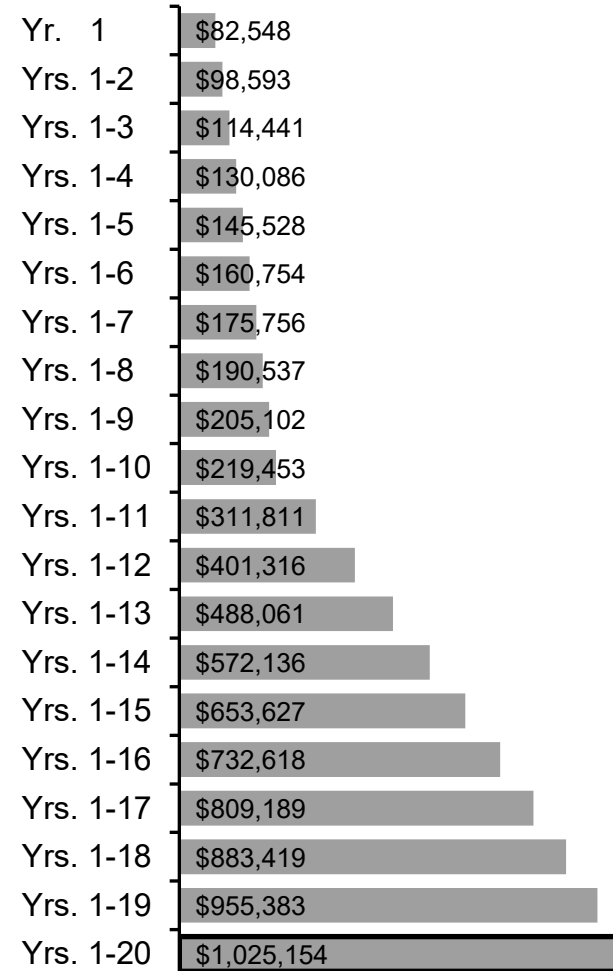
Project or Company Name: Project SCMS Salina
7/8/2024

Salina - Total

Benefit-Cost Ratio



Present Value of Net Benefits



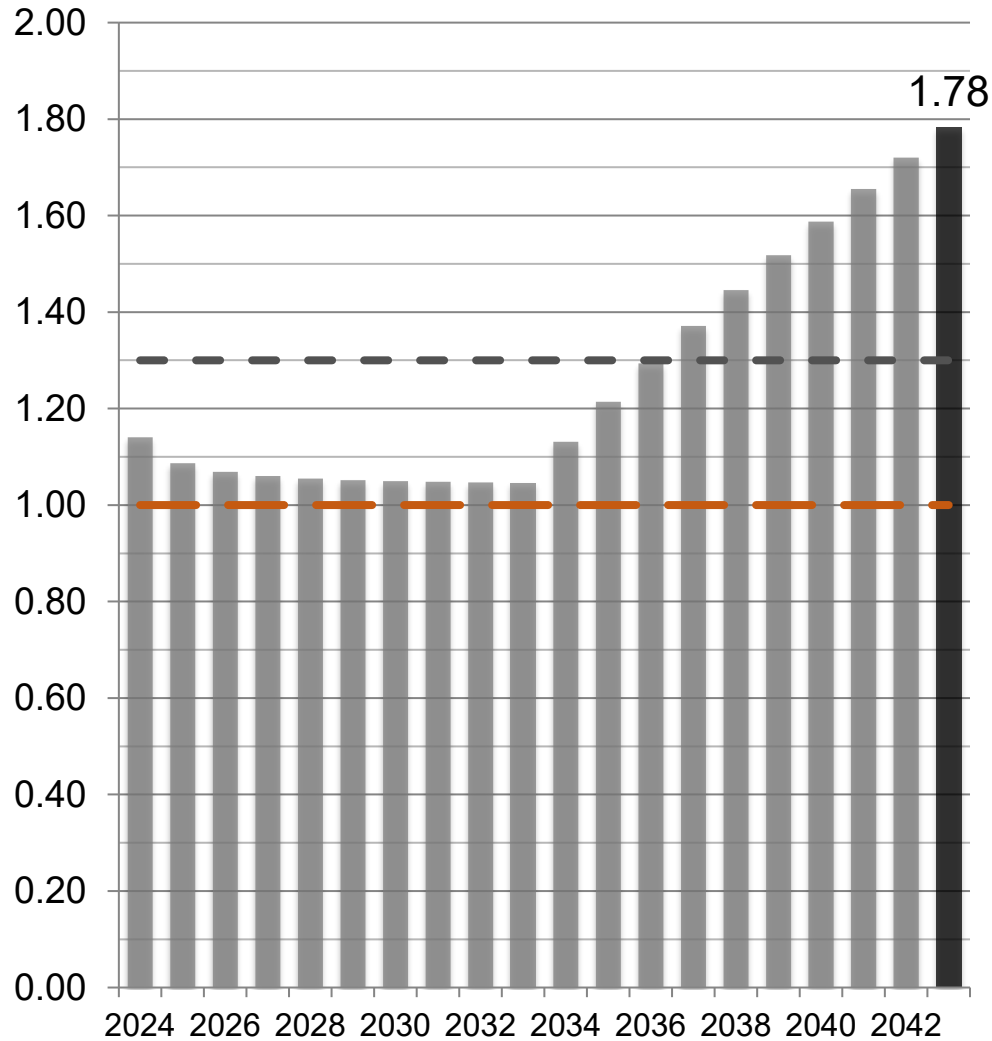


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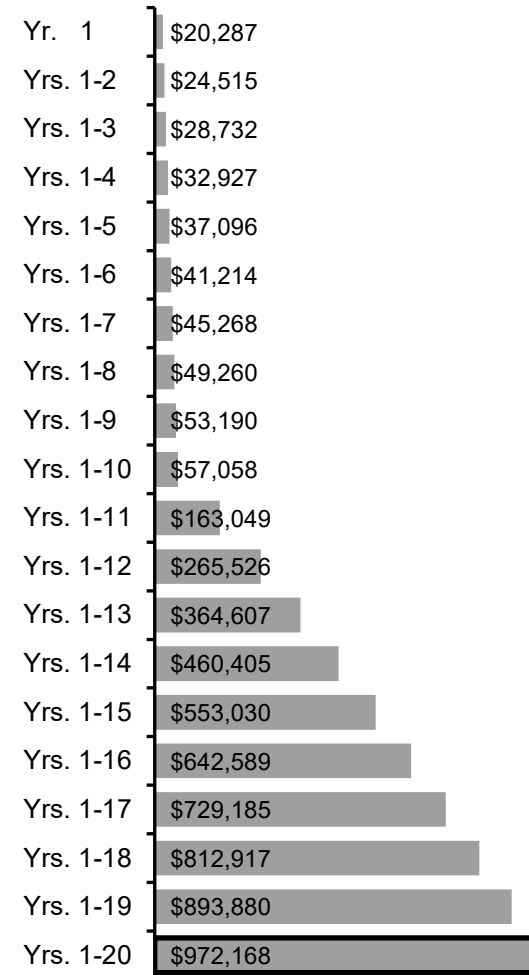
Project or Company Name: Project SCMS Salina
7/8/2024

Saline

Benefit-Cost Ratio



Present Value of Net Benefits



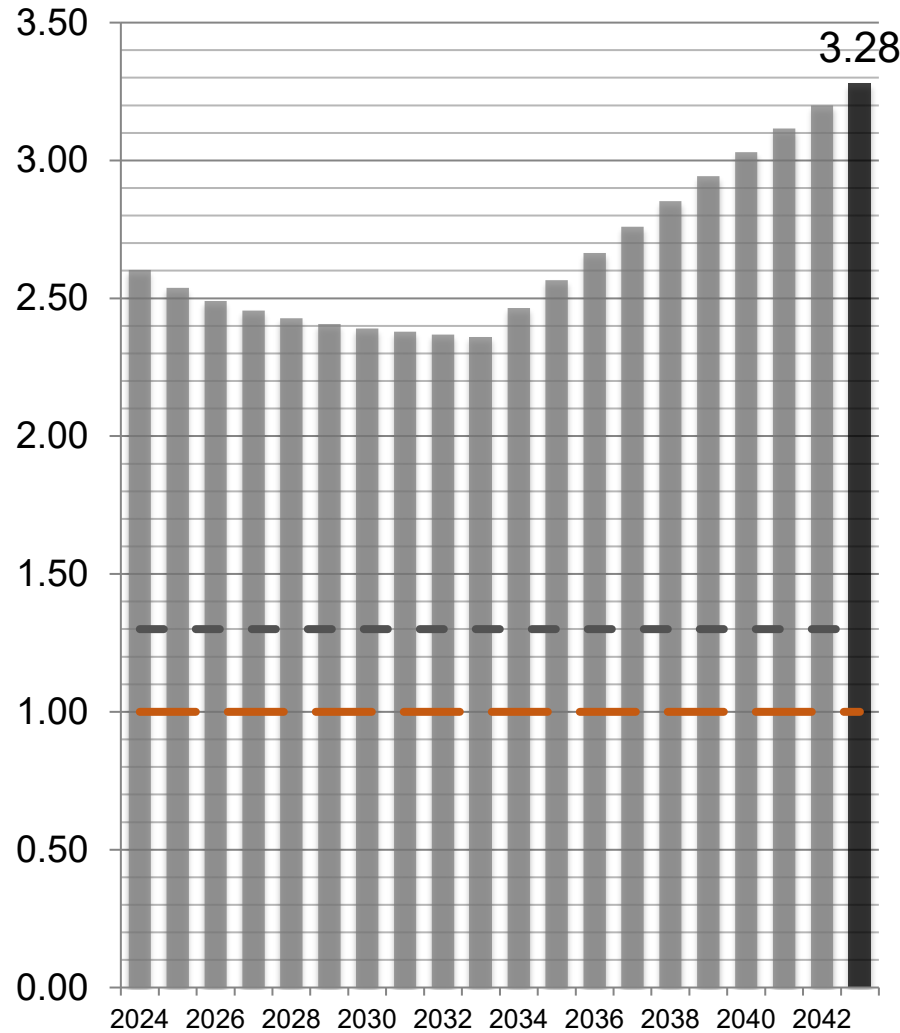


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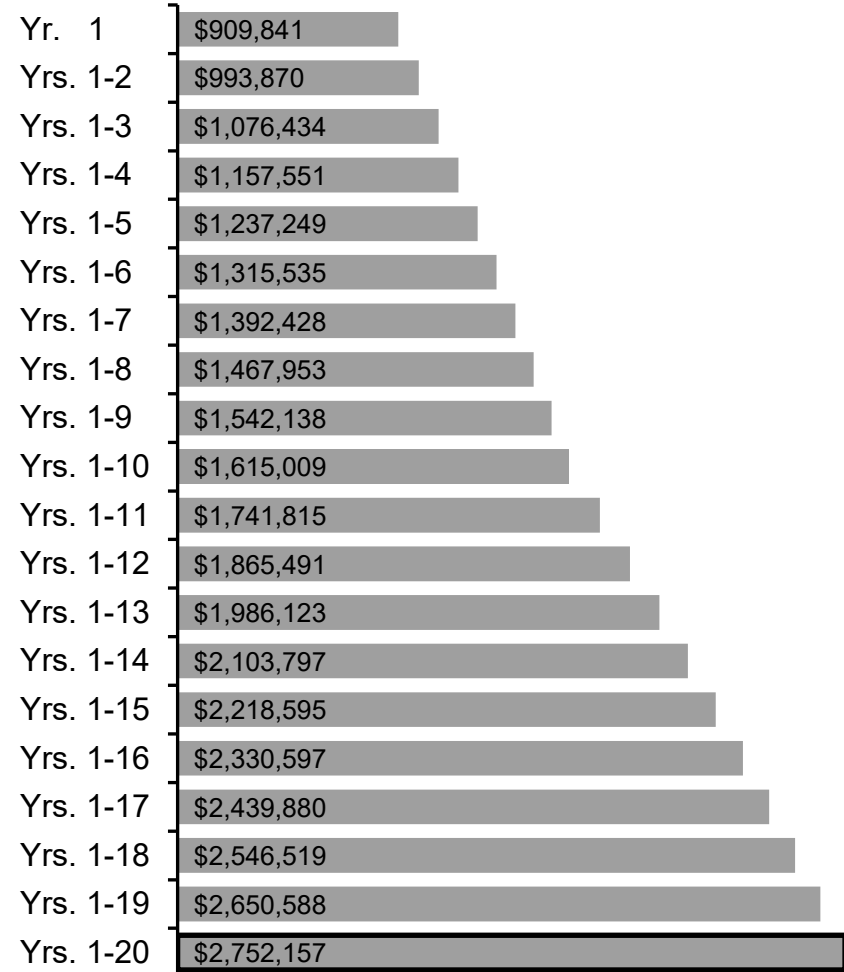
Project or Company Name: Project SCMS Salina
 7/8/2024

Kansas

Benefit-Cost Ratio



Present Value of Net Benefits



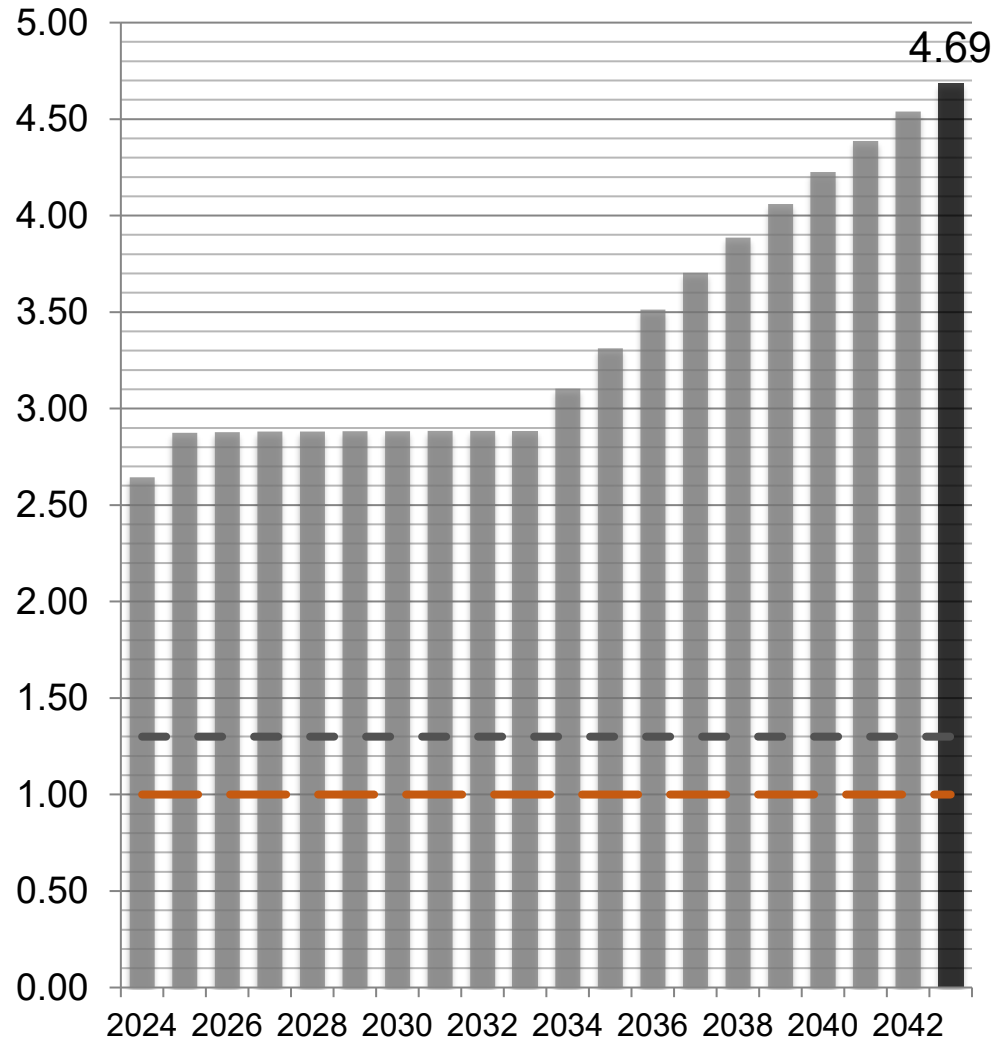


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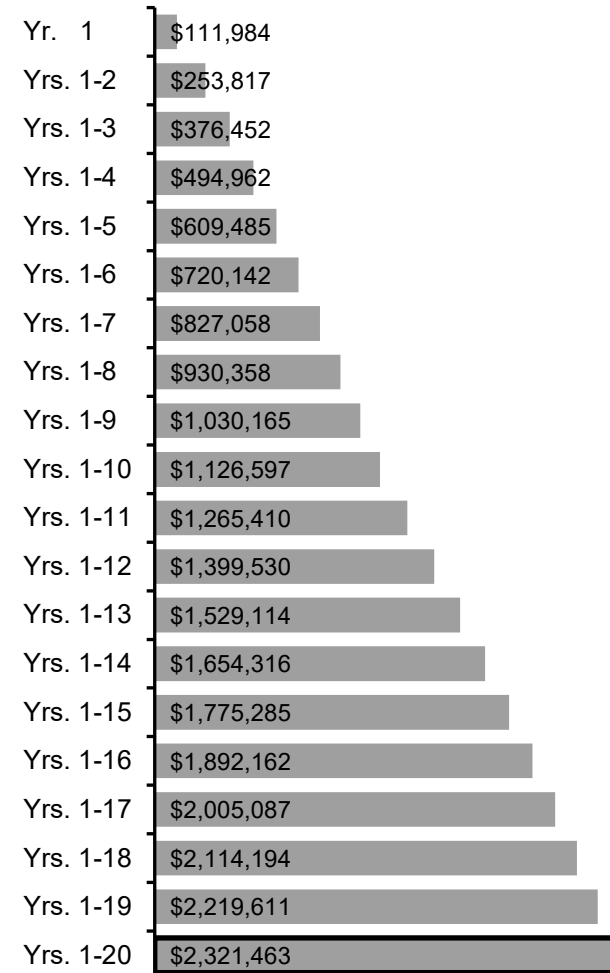
Project or Company Name: Project SCMS Salina
 7/8/2024

306 Southeast Of Salina

Benefit-Cost Ratio



Present Value of Net Benefits



Superior West Warehouse

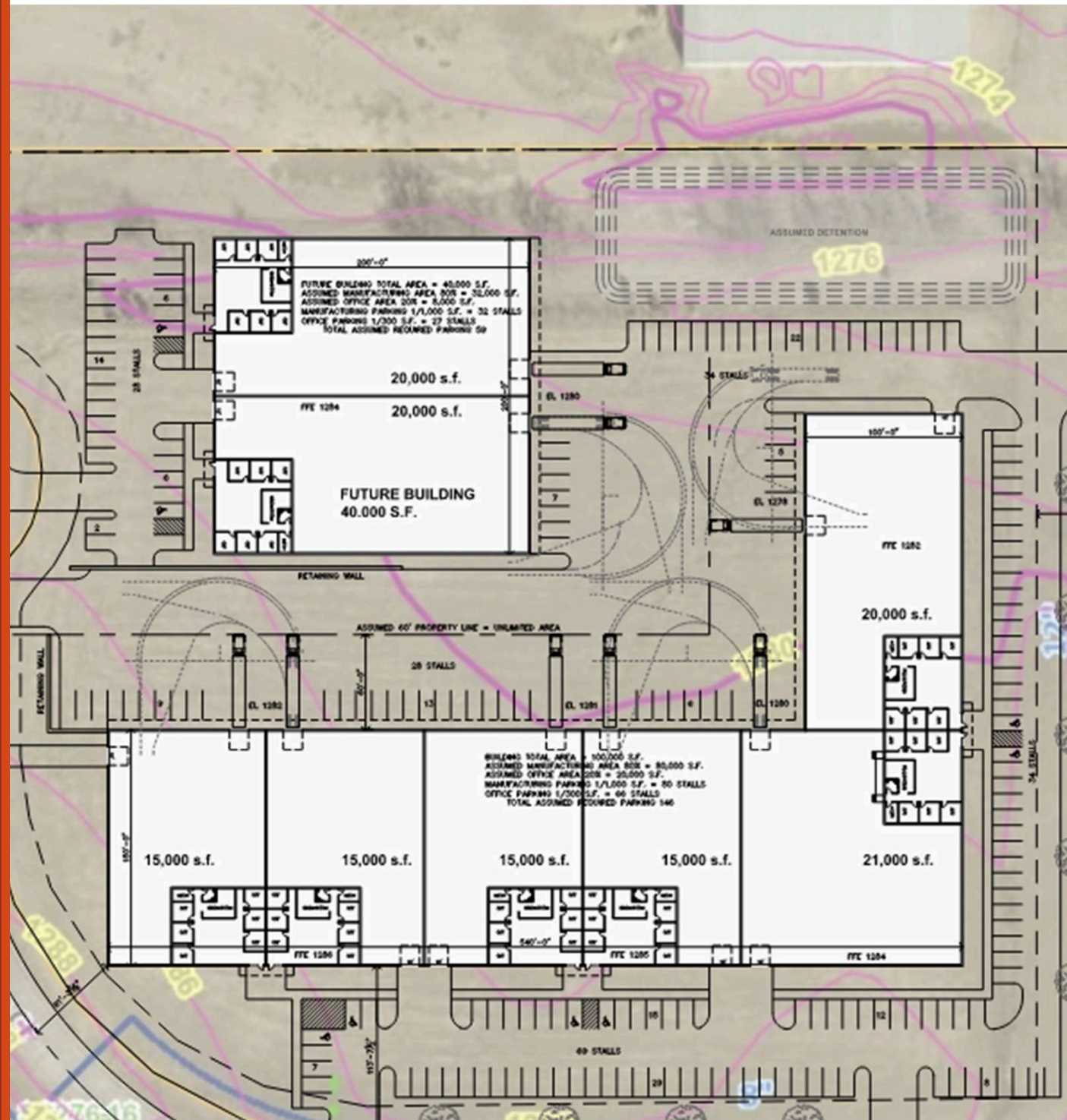
- 140,000 sq ft total
 - 2 Buildings
- Both Drive through and loading dock doors
- 8 Spaces
 - 15-20,000 sq ft spaces
- Local businesses
- Existing Superior Tenants





Location

Layout







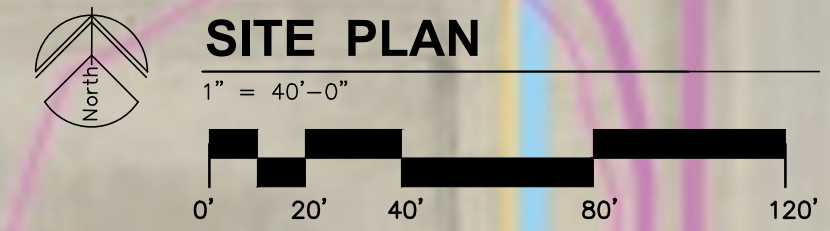
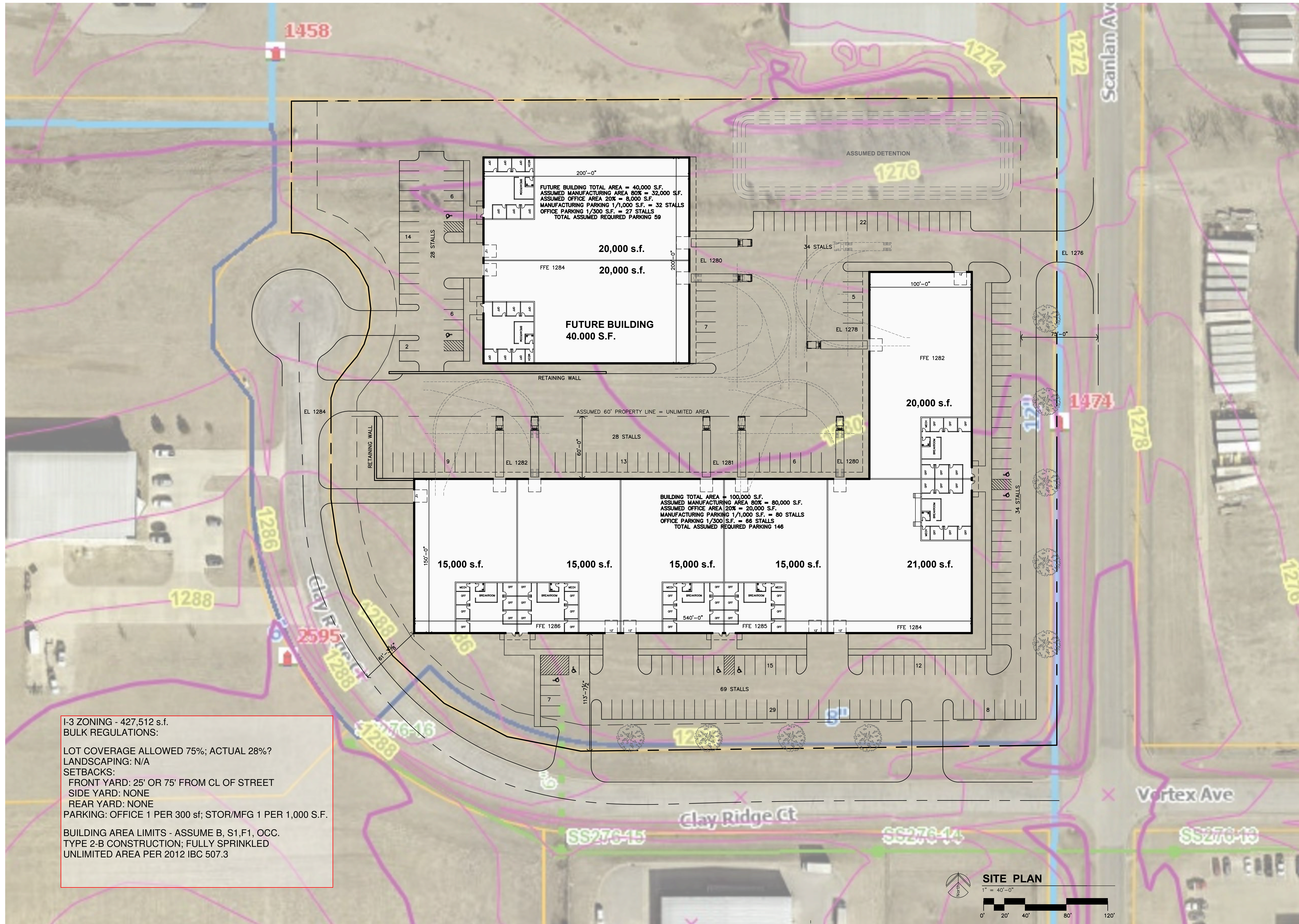








I-3 ZONING - 427,512 s.f.
 BULK REGULATIONS:
 LOT COVERAGE ALLOWED 75%; ACTUAL 28%?
 LANDSCAPING: N/A
 SETBACKS:
 FRONT YARD: 25' OR 75' FROM CL OF STREET
 SIDE YARD: NONE
 REAR YARD: NONE
 PARKING: OFFICE 1 PER 300 sf; STOR/MFG 1 PER 1,000 S.F.
 BUILDING AREA LIMITS - ASSUME B, S1,F1, OCC.
 TYPE 2-B CONSTRUCTION; FULLY SPRINKLED
 UNLIMITED AREA PER 2012 IBC 507.3



SITE PLAN
 1" = 40'-0"



REVISION:

 DATE: 2-15-2024
 JOB: 23-3398
 SHEET NO.: