

BOARD OF DIRECTORS MEETING AGENDA
SALINA CHAMBER ANNEX
OCTOBER 19, 2023 AT 9:30 AM

- 1. CALL TO ORDER AND ROLL CALL @ 9:30 AM**
 - (1.1) Confirmation of Meeting Notice/ Visitor Introductions
 - (1.2) Public Comments

- 2. APPROVAL OF MINUTES**
 - (2.1) September 28, 2023 Minutes

- 3. APPROVAL OF FINANCIAL STATEMENT & ACCOUNTS PAYABLE**
 - (3.1) September Financial Reports
 - (3.2) Draft 2024 Budget Review

- 4. DIRECTOR'S REPORT**
 - (4.1) Groundbreaking for Beck's Hybrids
 - (4.2) Update on Plus Power Plans for south Saline County
 - (4.3) Start of Strategic Plan on Friday, October 20th
 - (4.4) Prospect Table Update

- 5. BOARD OF DIRECTORS COMMENTS**

- 6. ADJOURNMENT**



**CITY OF SALINA, KANSAS
REGULAR MEETING OF THE SALINA COMMUNITY ECONOMIC DEVELOPMENT
ORGANIZATION, INC.**

**2720 ARNOLD COURT; HANGAR 600; SALINA, KS
September 28, 2023 --Via in person and Zoom Link**

CALL TO ORDER AND ROLL CALL

The Regular Meeting of the Salina Community Economic Development Organization, Inc. was called to order at 9:32 AM by Rob Exline, Board Treasurer.

(1.1) Confirmation of Meeting Notice

Robinson confirmed that the meeting notice was made public via email, news release, and social media.

Those present with a quorum:

IN PERSON OR ZOOM (Z):

Rob Exline, Frank Hampton, Tom Dill, Brian Weisel, Brian Schwarz, Daran Neuschafer, Paula Fried; Ex-Officio

ALSO PRESENT:

Mitch Robinson, Salina Community Economic Dev. Organization, Executive Director
Robin VanAtta, Salina Community Economic Dev. Organization Administrative Assistant
Bill Longbine, City Commissioner, City of Salina
Shawn Hennessee, Assistant City Manager, City of Salina
Mike Schrage, City Manager, City of Salina
Phillip Smith-Hanes, County Administrator, Saline County
Robert Vidricksen, Chair, Saline County Commission
Tim Rogers, Executive Director, Salina Airport Authority
Troy Harding, Department Head, Integrated Studies, Kansas State University Salina Aerospace and Technology Campus

ABSENT:

Brian Richardson, Jim Maes, Max Wellbrock-Talley

(1.2) Public Comment

Robert Vidricksen questioned the "no quorum was present" text in the draft August minutes.

APPROVAL OF MINUTES

(2.1) Moved by Neuschafer, seconded by Schwarz to approve the August 17, 2023 minutes after deleting the sentence "No quorum was present." in the first paragraph.

Aye: (6). Nay: (0). Motion carried.

APPROVAL OF FINANCIAL STATEMENT AND ACCOUNTS PAYABLE

(3.1) Moved by Weisel, seconded by Dill to approve the August 2023 minutes.

Aye: (6). Nay: (0). Motion carried.

4. DIRECTOR'S REPORT

(4.1) Groundbreaking for Beck's Hybrids

Scheduled for October 11th at 2:00 PM. Board members will receive an official invitation in a few days.

(4.2) Update on Second Public Hearing for Texas-Based Company

The company participated in a public hearing in front of the County Planning & Zoning Board on September 26th, 2023. 60-70 people attended and many expressed concerns. The final vote was 4-1-1 to deny the project. The company is working through the appeal process.

(4.3) Prospect Updates - See Attached Chart

Robinson review the September 2023 Prospect Table

5. MONTHLY SPOTLIGHT - TROY HARDING - DEPARTMENT HEAD, INTEGRATED STUDIES AT KANSAS STATE UNIVERSITY SALINA AEROSPACE AND TECHNOLOGY CAMPUS

(5.1) Pure Imagination Labs Announcement - Video

The move to the Kansas State University Salina campus will expand Pure Imagination Studio's technology into the manufacturing, agriculture, and aviation industries. Kansas State University Salina is offering a new degree program around this spatial computing technology and is estimating that the new degree program will bring 20-30 new students per year to the college.

(5.2) Overview of Technology - Zombie Taco Truck Experience

Harding gave a brief overview of the Zombie Taco Truck Experience. Four board members and two staff members participated in the zombie experience after the meeting adjourned.

BOARD MEMBER DISCUSSION/QUESTIONS

N/A

ADJOURNMENT

Moved by Weisel, seconded by Hampton to adjourn the meeting at 10:24 a.m.

Aye: (6). Nay: (0). Motion carried.

Rob Exline, Board Treasurer

ATTEST:

Daran Neuschafer, Board Member

SALINA COMMUNITY ECONOMIC DEVELOPMENT ORGANIZATION, INC.
Salina, Kansas

COMPILED FINANCIAL STATEMENTS
September 30, 2023

WOODS & DURHAM, CHARTERED
Certified Public Accountants
Salina, Kansas

SALINA COMMUNITY ECONOMIC DEVELOPMENT ORGANIZATION, INC.
Salina, Kansas

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ACCOUNTANTS' COMPILATION REPORT

To the Members of
Salina Community Economic Development Organization, Inc.
Salina, Kansas

Management is responsible for the accompanying financial statements of Salina Community Economic Development Organization (a nonprofit organization), which comprise the statement of assets, liabilities, and net assets - tax basis as of September 30, 2023, and the related statement of revenues, expenses, and changes in net assets - tax basis for the one month and nine months then ended and determining that the tax basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any assurance on these financial statements

The financial statements are prepared in accordance with the tax basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America.

Management has elected to omit substantially all the disclosures ordinarily included in the financial statements prepared in accordance with the tax basis of accounting. If the omitted disclosures were included in the financial statements, they might influence the user's conclusions about the Organization's assets, liabilities, net assets, revenues, and expenses. Accordingly, these financial statements are not designed for those who are not informed about such matters.

The supplementary information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management. The supplementary information was not subject to our compilation engagement. We have not audited or reviewed the supplementary information and do not express an opinion, a conclusion, nor provide any assurance on such information.

We are not independent with respect to the Salina Community Economic Development Organization, Inc.

Woods & Durham, Chtd.
Woods & Durham, Chartered
Certified Public Accountants
Salina, Kansas

October 16, 2023

SALINA COMMUNITY ECONOMIC DEVELOPMENT ORGANIZATION, INC.
Salina, Kansas

STATEMENT OF ASSETS, LIABILITIES, AND NET ASSETS - TAX BASIS
September 30, 2023

ASSETS	
Current Assets	
Cash	\$ 311,173
Unconditional promises to give:	
Member contributions receivable - current	<u>347,751</u>
Total Current Assets	<u>658,924</u>
Long-term Unconditional Promises to Give	
Member contribution receivable - non-current	<u>86,505</u>
Property and Equipment	
Furniture and equipment	5,568
Less: accumulated depreciation	<u>(5,170)</u>
Net Property and Equipment	<u>398</u>
Total Assets	<u><u>\$ 745,827</u></u>
LIABILITIES AND NET ASSETS	
Current Liabilities	
Payroll liabilities	<u>\$ 2,530</u>
Net Assets	
Without donor restrictions	656,792
With donor restrictions	<u>86,505</u>
Total Net Assets	<u>743,297</u>
Total Liabilities and Net Assets	<u><u>\$ 745,827</u></u>

SALINA COMMUNITY ECONOMIC DEVELOPMENT ORGANIZATION, INC.
Salina, Kansas

STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS - TAX BASIS
For the One Month and Nine Months Ended September 30, 2023

	Period Ended September 30, 2023	Year to Date September 30, 2023
Net Assets Without Donor Restrictions		
Revenues and Support Without Donor Restrictions		
Charlie Walker pitch challenge income	\$ -	\$ 16,000
Member contributions	-	5,294
Gifts in kind	1,667	15,000
Interest income	378	3,299
	2,045	39,593
Net Assets Released From Restrictions		
Restrictions satisfied by time	-	525,951
	2,045	565,544
Expenses		
Business expenses	23	11,349
Contract services	610	21,625
Facilities and equipment	2,906	16,261
Operations	1,657	35,479
Other expenses	88	6,385
Payroll expenses	28,469	179,392
Travel and meetings	151	3,050
	33,904	273,541
Change in Net Assets Without Donor Restrictions	(31,859)	292,003
Net Assets With Donor Restrictions		
Unconditional promises to give - restrictions satisfied by time	-	(525,951)
Net Assets - Beginning of Period	775,156	977,245
Net Assets - End of Period	\$ 743,297	\$ 743,297

SUPPLEMENTARY INFORMATION

SALINA COMMUNITY ECONOMIC DEVELOPMENT ORGANIZATION, INC.
Salina, Kansas

STATEMENTS OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS - PRIOR YEAR AND BUDGET COMPARISON - TAX BASIS
For the One Month and Nine Months Ended September 30, 2023 and September 30, 2022

	Period Ended September 30, 2023	Period Ended September 30, 2022	Year to Date September 30, 2023	Year to Date September 30, 2022	Budget YTD September 30, 2023	Budget 2023 Approved
Revenues						
Charlie Walker Pitch Challenge Income	\$ -	\$ -	\$ 16,000	\$ 16,000	\$ 3,000	\$ 4,000
Member Contributions	-	-	5,294	-	180,000	360,000
Investments - Interest	378	130	3,299	554	1,125	1,500
Gifts in Kind	1,667	-	15,000	-	-	-
Total Revenues	<u>2,045</u>	<u>130</u>	<u>39,593</u>	<u>16,554</u>	<u>184,125</u>	<u>365,500</u>
Expenses						
Business Expenses						
Memberships	-	-	455	300	844	1,125
Marketing Events	-	-	10,351	8,411	4,500	6,000
Miscellaneous Expense	23	-	3	15	375	500
Business Registration Fees	-	-	540	40	30	40
Total Business Expenses	<u>23</u>	<u>-</u>	<u>11,349</u>	<u>8,766</u>	<u>5,749</u>	<u>7,665</u>
Contract Services						
Accounting fees	610	-	12,550	11,312	9,000	12,000
Outside Contract Services	-	1,040	9,075	10,040	9,975	13,300
Total Contract Services	<u>610</u>	<u>1,040</u>	<u>21,625</u>	<u>21,352</u>	<u>18,975</u>	<u>25,300</u>
Facilities & Equipment						
Computer Replacement	1,239	-	1,239	2,012	1,125	1,500
Donated Facilities	1,667	-	15,000	-	-	-
Office Equipment	-	-	22	230	600	800
Total Facilities & Equipment	<u>2,906</u>	<u>-</u>	<u>16,261</u>	<u>2,242</u>	<u>1,725</u>	<u>2,300</u>
Operations						
Charlie Walker Pitch Challenge Expenses	-	-	18,000	16,703	3,000	4,000
Donations (Outgoing Board Recognition)	-	-	100	100	75	100
Dues & Subscriptions	7	-	725	900	750	1,000
Training Fees	-	-	-	1,000	1,125	1,500
Advertising/Promotion	625	625	9,140	15,919	22,500	30,000
Repairs & Maintenance	353	-	-	-	375	500
Books, Subscriptions, Reference	-	19	4,005	4,868	4,125	5,500
Postage, Mailing Service	485	-	63	87	101	135
Printing and Copying	-	17	170	273	263	350
Supplies	-	-	1,331	1,478	1,875	2,500
Telephone, Telecommunications	187	182	1,945	2,076	2,400	3,200
Total Operations	<u>1,657</u>	<u>843</u>	<u>35,479</u>	<u>43,404</u>	<u>36,589</u>	<u>48,785</u>
Other Expenses						
Depreciation	88	34	796	395	750	1,000
Other Costs	-	-	-	-	188	250
Insurance - Liability, D and O	-	-	5,589	5,577	4,500	6,000
Total Other Expenses	<u>88</u>	<u>34</u>	<u>6,385</u>	<u>5,972</u>	<u>5,438</u>	<u>7,250</u>
Payroll Expenses						
Retirement Contribution	2,790	2,774	8,370	8,321	8,625	11,500
Employee Health Ins	675	-	6,021	8,233	5,775	7,700
Director Health & List Ins	1,357	-	8,066	14,664	8,250	11,000
Car Allowance	750	500	4,750	4,500	4,500	6,000
Payroll Taxes	1,879	1,814	12,132	11,153	11,250	15,000
Wages & Salaries	21,018	20,441	140,053	136,014	138,750	185,000
Total Payroll Expenses	<u>28,469</u>	<u>25,529</u>	<u>179,392</u>	<u>182,885</u>	<u>177,150</u>	<u>236,200</u>
Travel and Meetings						
Meals	-	243	835	1,610	1,500	2,000
Conference, Convention, Meetings	-	420	369	496	750	1,000
Travel	151	-	1,322	1,090	3,000	4,000
Travel and Meetings - Other	-	-	524	19	750	1,000
Total Travel and Meetings	<u>151</u>	<u>663</u>	<u>3,050</u>	<u>3,215</u>	<u>6,000</u>	<u>8,000</u>
Total Expenses	<u>33,904</u>	<u>28,109</u>	<u>273,541</u>	<u>267,836</u>	<u>251,626</u>	<u>335,500</u>
Changes in Net Assets without Donor Restriction	<u>(31,859)</u>	<u>(27,979)</u>	<u>(233,948)</u>	<u>(251,282)</u>	<u>(67,501)</u>	<u>30,000</u>
Board Designation - Reserve Funds	<u>(30,000)</u>	<u>(30,000)</u>	<u>(30,000)</u>	<u>(30,000)</u>	<u>(30,000)</u>	<u>(30,000)</u>
Changes in Net Assets	<u>\$ (61,859)</u>	<u>\$ (57,979)</u>	<u>\$ (263,948)</u>	<u>\$ (281,282)</u>	<u>\$ (97,501)</u>	<u>\$ -</u>



2024 DRAFT Budget

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	2024 Budget	2023 YTD	2023 Budget	2022 Budget
Income				
Marketing Events Sponsorships			0.00	0.00
Charlie Walker Pitch Comp 2024	16,000.00	16,000.00	0.00	0.00
Start Up Salina Income			4,000.00	4,000.00
Investments	0.00			
Interest-Savings, Short-term CD	3,000.00	2,921.00	1,500.00	1,500.00
Member Contributions	360,000.00	270,000.00	360,000.00	360,000.00
City of Salina - \$275,000				
Saline County - \$35,000				
SAA - \$50,000				
Other Types of Income				
Grants			0.00	0.00
Gifts in Kind	20,000.00	13,333.00		
Total Income	399,000.00	302,254.00	365,500.00	365,500.00
Expense				
Business Expenses				
Pass Through Expenses			0.00	0.00
Memberships	1,200.00	455.00	1,125.00	2,500.00
IEDC Membership - \$455/yr				
SEDC Membership - \$300/yr				
KEDA Membership - \$300/yr				
Marketing Events	6,000.00	10,351.00	6,000.00	10,000.00
TEAM Kansas - \$2500/yr				
AUVSI Booth - \$3000				
Miscellaneous Expense	250.00	-20.00	500.00	500.00
Strategic Planning	0.00		0.00	0.00
Business Registration Fees	100.00	540.00	40.00	40.00
Total Business Expenses	7,550.00	11,326.00	7,665.00	13,040.00
Contract Services				
Accounting Fees	12,500.00	11,940.00	12,000.00	12,000.00
Woods & Durham - \$5,000 (2023 FY Review)				
Woods & Durham - \$6,500 Comp + Tax Prep				
Outside Contract Services	20,000.00	9,075.00	13,300.00	2,550.00
IRB Cost Analysis (5) -\$5500				
Community Strategic Plan \$5,400				
Lobbyist Contract - Eric Folsom (1/6) \$9166				
Contract Services - Other			0.00	0.00
Total Contract Services	32,500.00	21,015.00	25,300.00	14,550.00
Facilities and Equipment				
Computer Replacement	1,500.00		1,500.00	1,500.00
Donated Facilities	20,000.00	13,333.00		
Office Equipment	800.00	22.00	800.00	850.00
Total Facilities and Equipment	22,300.00	13,355.00	2,300.00	2,350.00



2024 DRAFT Budget

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	2024 Budget	2023 YTD	2023 Budget	2022 Budget
Operations				
Charlie Walker Pitch Comp	16,000.00	18,000.00	4,000.00	4,000.00
Donations - Outgoing Board Award	100.00	100.00	100.00	150.00
Dues & Subscriptions	1,000.00	718.00	1,000.00	3,000.00
<i>Rotary Dues - \$780/yr</i>				
Training Fees	500.00	0.00	1,500.00	1,000.00
Repairs & Maintenance	250.00	0.00	500.00	500.00
Advertising/Promotion	20,000.00	8,515.00	30,000.00	26,000.00
<i>Promotional Items - \$1000</i>				
<i>Print Marketing - \$6175</i>				
<i>Other Marketing - \$1000</i>				
<i>Welcome/Promo - \$200</i>				
<i>Website Maintenance - \$1000</i>				
<i>Website Hosting - \$625/yr</i>				
Books, Subscriptions, Reference	4,500.00	3,652.00	5,500.00	4,000.00
<i>JobsEQ - \$3278.18 (1/2 sub)</i>				
<i>Canva - \$125/yr</i>				
<i>KC Biz Journal - \$111.25</i>				
<i>ICT Biz Journal - \$111.25</i>				
<i>Office 365 Renewal - \$350</i>				
<i>Adobe Cloud Suite - \$170.28/yr</i>				
<i>Salina Journal Online - \$155.88/yr</i>				
Postage, Mailing Service	100.00	63.00	135.00	210.00
Printing and Copying	300.00	170.00	350.00	1,200.00
Supplies	1,500.00	846.00	2,500.00	3,000.00
Telephone, Telecommunications	2700	1,758.00	3,200.00	3,500.00
<i>Cell Phone Allowances - \$960</i>				
<i>Zoom Subscription (2) - \$425</i>				
<i>Cox Telephone - \$875</i>				
<i>Internet @ Chamber - \$600</i>				
Total Operations	46,950.00	33,822.00	48,785.00	46,560.00
Other Types of Expenses				
Taxes and Licenses	0.00	0.00	0.00	0.00
Depreciation	1,000.00	707.00	1,000.00	1,000.00
Insurance - Liability, D and O	6,000.00	5,589.00	6,000.00	6,000.00
Other Costs			250.00	250.00
Total Other Types of Expenses	7,000.00	6,296.00	7,250.00	7,250.00
Payroll Expenses				
Retirement Contributions	11,500.00	5,580.00	11,500.00	12,000.00
Director Relocation Expense	0.00	0.00	0.00	0.00
Employee Health Ins	7,700.00	5,346.00	7,700.00	7,000.00
Director Health & Life Ins	11,000.00	675.00	11,000.00	12,000.00
Car Allowance	6,000.00	4,000.00	6,000.00	6,000.00
Payroll Taxes	17,000.00	10,253.00	15,000.00	14,750.00



2024 DRAFT Budget

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	Wages & Salaries	193,500.00	119,035.00	185,000.00	180,000.00
Total Payroll Expenses		246,700.00	144,889.00	236,200.00	231,750.00
Travel and Meetings					
	Meals	1,500.00	835.00	2,000.00	5,000.00
	Conference, Convention, Meeting	1,500.00	369.00	1,000.00	2,500.00
	Travel	2,000.00	1,322.00	4,000.00	11,500.00
	Travel and Meetings - Other	1,000.00	373.00	1,000.00	1,000.00
Total Travel and Meetings		6,000.00	2,899.00	8,000.00	20,000.00
Total Expense		369,000.00	233,602.00	335,500.00	335,500.00
Net Ordinary Income		30,000.00	68,652.00	30,000.00	30,000.00
Board Designation - Reserve Funds (\$30,000)		30,000.00	30,000.00	30,000.00	0.00
Net Income		0.00	38,652.00	0.00	0.00

as of 8/30/2022

October 2023 REPORT

MARKETING / LEGISLATIVE

On Thursday, October 12th I spoke at the annual Wichita State University's Center for Economic Development Business Research concerning the economic activity over the past three years within Salina and Saline County held at the Salina Country Club.

The first full meeting of the core economic development leadership team will be on Friday October 20th to start the discussion of a new strategic plan for the Salina/Salina County community. On October 6th I met with the consultant hired to direct the plan, provided my ideas and thoughts on what is happening within the community. He was meeting with many of the core members to gather information. Vice Chairman Jim Maes will represent the Board in these meetings also.

On Thursday October 19th the local community leaders will meet to discuss legislative priorities for the community to formulated a plan for the upcoming session.

On Thursday, September 21st I joined Tim Rogers and representatives of the Topeka Airport and NAIR in Wichita to discuss the status of funding for aviation hangars. On October 25th we will have a follow up Zoom call with Lt Governor Toland to provide an update on the progress concerning the funding needs for Salina and Topeka's building projects.

WORKFORCE TALENT / HOUSING / CHILDCARE

City of Salina staff continues to work with the developer selected for the housing project and the discussions with the Kansas Department of Commerce concerning the grant details. This past week I talked with Shawn Hennessee to discuss the use of IRBs for the project. We had a Teams call with WSU CEDBR representative who will do the economic impact report for the project. The first agreement is focusing on the first 250 units to be built behind Menards. The agreement on the remaining units will be worked out at a later date.

The Aviation Innovation Maintenance (AIM) Committee met to discuss progress the ALOFT Grant received from the Department of Commerce to fund training for workers wanting to be in the aviation industry. Later in the month I arranged a Zoom Call with other members of the AIM Committee to learn about possible federal funding from the Economic Development Administration (EDA) for additional equipment for the AIM Center. This could be approximately \$1.5 million plus local match. The October AIM Meeting will be held on the 26th and potential staff resumes will be reviewed for the faculty positions.

ETREPRENEURSHIP / SMALL BUSINESS DEVELOPMENT

No Start Up Salina program was held for October.

The planning committee for the Charley Walker Pitch Competition held the first meeting for the 2024 event. The next meeting will be held on October 17th with representatives of KWU, KSU Salina, the Temple, Chamber and SCEDO. The event will be held on the campus of Kansas State Salina in late March 2024.

PROSPECT MANAGEMENT

Had several calls with state staff and Tim Rogers concerning funding questions related to the Pure Imagination Lab project. The company needs to provide answers to a couple of questions to complete their application for assistance from the JCS funding.

Beck’s Hybrids had their groundbreaking ceremony on October 11th at 2:00 pm. As is often the case in Kansas, it was a very windy day, but the tent held up. State staff from the Department of Commerce and Agriculture, Vice Mayor Bill Longbine, and company owner Sonny Beck spoke. Approximately 60 to 70 people attended the event.

Plus Power has submitted an appeal letter to the Saline County Board of Commissioners concerning their denial by the Saline County Planning Commission for a permit request. Several calls and Zoom meetings have been held to discuss this issue and what the company’s next steps will be.

SITES / BUILDINGS / TOOLS:

Continue to work on maintaining industrial sites and buildings within the community and what other buildings are available within the community for various retail and other uses.

MONTHLY WEB/SOCIAL MEDIA STATISTICS

Website – (reported September 2023)

88 users	86 New Users	15 Returning Users	1.82 Views/User Sessions
0:50 Avg Session		160 Pageviews	629 Event Count**

Website –9/25/2023 – 10/13/2023

97 users	95 New Users	15 Returning Users	1.82 Views/User
0:80 Avg Session		204 Pageviews	744 Event Count**

**Event Count = the number of times an event is triggered on your website or app. An event is a user’s specific action on your site, such as clicking a button, playing a video, or submitting a form.

Facebook – (reported September 2023)

411 Page Reach	895 Post Reach	70Page Visits	70 Page Visits	870 Followers
8 New Likes				

268 Page Reach	48 Engagement	895 Post Reach	24 Page Visits	876 Followers
10 New Likes	770 Page Likes			

Start Up Salina Facebook Group

- 1/16/2023 – 352 members (--)
- 2/10/2023 – 356 members (+4)
- 3/9/2023 – 361 members (+5)
- 4/16/2023 – 371 members (+10)
- 6/9/2023 – 373 members (+2)
- 8/11/2023 – 380 members (+7)
- 9/25/2023 – 381 members (+1)
- 10/13/2023 – 381 members (--)



Prospect Table

This information is strictly CONFIDENTIAL. Discussion of this information outside of this meeting could jeopardize the progress of these pending projects.

Color Key: *ACTIVE* *INACTIVE* *NEW* *OUT* *SUCCESS* *DELAYED* *DEFUNCT*

Code #	Project Name	Client Source	Project Status	Contact Date	Milestone / Decision Date	Project Objective	Business Description	Jobs (New)	Average Salary	Investment	Niche	Acreage Required	Square Footage
21-10	Project Storage	Direct Contact	Active	7/29/2021	P&Z September 26th	Presented to Co. Com. May 16th	Energy Storage 3-4 years Construction 2025	3	Above Average	\$330M	Energy	20-40 acres under option	NA
22-14	Project DORI	Direct / SAA	Active	12/1/2022	Numerous Meetings	Warehouse Project	Warehouse Space for Local Companies	?	?	\$19M	Local Co.	13 acres	250,000 SF
22-15	Prospect North Track	Direct / DOC	Active	11/1/2021	Numerous Meetings/Calls	Site Selection from 2 possible sites	New Product Line	?	?	?	Local Company	Not Determined	Not Determined
23-01	Project Houston	SAA- Tim Rogers	Active	1/26/2022	12/31/2023	Maintenance Hub	New Hub	6	\$25+/hr	?	MRO	Use Local Company	Use Existing Building
23-02	Project Margarita	DOC/JF	DEAD	8/31/2023	Submit 9/13/2023	Data Center Location	Fortune 100 Data Center	35-50 jobs	?	\$300-\$500M	Company Owned	50 acres	250,000 SF