

BOARD OF DIRECTORS MEETING AGENDA
SALINA AREA CHAMBER OF COMMERCE – VISIT SALINA ANNEX
JUNE 16, 2022 AT 9:30 AM

- 1. CALL TO ORDER AND ROLL CALL @ 9:30 AM**
 - (1.1) Confirmation of Meeting Notice/ Visitor Introductions
 - (1.2) Public Comments

- 2. APPROVAL OF MINUTES**
 - (2.1) May 19, 2022 Minutes

- 3. APPROVAL OF FINANCIAL STATEMENT & ACCOUNTS PAYABLE**
 - (3.1) May Financial Reports
 - (3.2) 2021 Audit Report with Hillary Richards

- 4. MONTHLY SPOTLIGHT – LEADELL EDIGER, SALINA CHILDCARE ADVOCATE**

- 5. DIRECTOR’S REPORT**
 - (5.1) Housing Update
 - (5.2) Industrial Revenue Bonds and TIF Review
 - (5.3) Update on Great Plains Railroad Relocation Project
 - (5.4) Prospect Updates – See Attached Chart

- 6. BOARD MEMBER DISCUSSION/QUESTIONS**

- 7. EXECUTIVE SESSION**
 - (7.1) Executive Session (____ minutes)
I move that the Salina Community Economic Development Organization board of directors recess into an executive session for (____) minutes to discuss the subject of specific economic development projects based upon the need to discuss data relating to the financial affairs or traded secrets of corporations, partnerships, trusts and individual proprietorships pursuant to K.S.A. 75-4319(b)(4). The open meeting will resume in this room at _____ AM.

- 8. ADJOURNMENT**

**CITY OF SALINA, KANSAS
REGULAR MEETING OF THE SALINA COMMUNITY ECONOMIC DEVELOPMENT
ORGANIZATION, INC.**

May 19, 2022 --Via in person and Zoom Link

CALL TO ORDER AND ROLL CALL

The Regular Meeting of the Salina Community Economic Development Organization, Inc. was called to order at 9:30 AM by Paula Fried, Board President.

(1.1) Confirmation of Meeting Notice

Robinson confirmed that the meeting notice was made public via email, news release, and social media.

Those present and comprising a quorum:

In person:

Daran Neuschafer

Pete Brungardt

Paula Fried

Brian Richardson

Lloyd Davidson

Rob Exline

Max Wellbrock-Talley

Zoom (Z):

Jim Maes

Also present:

Mitch Robinson, Salina Community Economic Dev. Organization, Executive Director

Robin VanAtta, Salina Community Economic Dev. Organization Administrative Assistant

Cody Heiman, Vice President/Loan Officer, First Bank Kansas

Tim Rogers, Executive Director, Salina Airport Authority

Bill Longbine, City Commissioner, City of Salina

Melissa Bixby, Commercial and Mortgage Lender, Central National Bank

Mike Schrage, City Manager, City of Salina

Phillip Smith-Hanes, County Administrator, Saline County

Farel Otieno, Management Intern, Saline County

James Weese, County Commission Chair, Saline County

Absent:

Frank Hampton

(1.2) Public Comment

No Public Comment

APPROVAL OF MINUTES

(2.1) Moved by Brungardt, seconded by Exline to approve the April 21, 2022 minutes

Aye: (8). Nay: (0). Motion carried.

APPROVAL OF FINANCIAL STATEMENT AND ACCOUNTS PAYABLE

(3.1) April Financial Reports

Moved by Wellbrock-Talley, seconded by Neuschafer to approve the April 2022 financial reports.

Aye: (8). Nay: (0). Motion carried.

(3.2) 2021 Audit Report tabled until next meeting

MONTHLY SPOTLIGHT – LAUREN DRISCOLL – CITY OF SALINA

City Manager Mike Schrage gave a brief update in Driscoll's absence. Salina will be receiving a \$25 million appropriation from the State for housing development. Schrage outlined several housing development projects that are in the planning stages or in initial phases of development.

DIRECTOR'S REPORT

(5.1) Industrial Revenue Bonds and TIF Review and Update

Original policy dates back to 1991 and earlier. Office staff is compiling data from 13 other cities to compile into a possible recommendation to the EDO board. The draft recommendation should be rolled out to the board in July.

(5.2) Childcare Activities

Leadell Ediger, former Executive Director of the Childcare Aware of Kansas, has been hired as a consultant to guide stakeholders in addressing workforce shortages in Saline County due to access to licensed, affordable, quality childcare.

(5.3) Update of Great Plains Railroad Relocation Project

Looking at an EDA grant Through Senator Moran's office. Robinson has a conference call with TranSystem, Great Plains, and Union Pacific on May 20th.

(5.4) Prospect Update

Project Heavy – interested in Hangar 626 at the airport; 1 Vision Aviation would set up a paint system for planes that are currently sent somewhere to be painted

Project Storage – storing electric energy; currently working closely with Evergy

Project JR – great site visit in May; group visited 7 sites around Salina; looking for high visibility from Interstate; narrowed down to 2 possible locations; business would include warehouse and 100 acres or test plots

Project Big Rig – has scheduled a Development Review Team meeting; looking at floodplain issues on original site; looking at other sites

Tim Rogers, SAA Airport Authority Executive Director, gave the board an update on air carrier service at Salina Regional Airport.

ADJOURNMENT

Paula Fried, Board President, adjourned the meeting at 10:30 AM

Paula Fried, Board President

ATTEST:

Jim Maes, Secretary

Profit & Loss

May 2022

	<u>May 22</u>
Ordinary Income/Expense	
Income	
Investments	
Interest-Savings, Short-term CD	51.82
Total Investments	<u>51.82</u>
Total Income	<u>51.82</u>
Gross Profit	51.82
Expense	
Business Expenses	
Marketing Events	1,971.01
Total Business Expenses	1,971.01
Contract Services	
Accounting Fees	216.60
Total Contract Services	216.60
Operations	
Dues & Subscriptions	495.00
Books, Subscriptions, Refere...	18.90
Supplies	46.59
Telephone, Telecommunicatio...	180.17
Total Operations	740.66
Other Types of Expenses	
Depreciation	122.48
Total Other Types of Expenses	122.48
Payroll Expenses	
Employee Health Ins	520.21
Director Health & Life Ins	843.65
Car Allowance	500.00
Payroll Taxes	1,080.76
Wages & Salaries	13,627.58
Total Payroll Expenses	16,572.20
Travel and Meetings	
Meals	171.51
Conference, Convention, Meet...	50.00
Travel	144.19
Total Travel and Meetings	<u>365.70</u>
Total Expense	<u>19,988.65</u>
Net Ordinary Income	<u>-19,936.83</u>
Net Income	<u><u>-19,936.83</u></u>

Salina Community Economic Development Organization, Inc.
Statement of Activities w/Prev Year Budget Comparison
May 2022

	Actual	Actual	Budget YTD	Budget 2022
	Jan - May 22	Jan - May 21	Jan - May 22	Approved
Ordinary Income/Expense				
Income				
Start up Salina Income	16,000.00	-	-	4000.00
Marketing Events Sponsorships	-	-	-	0.00
Member Contributions	180,000.00	145,500.00	180,000.00	360000.00
Investments-Interest	202.06	299.04	625.00	1500.00
Pass Through Income		-		0.00
Miscellaneous Revenue	-	33.05		0.00
Grants	-	-		0.00
Total Income	196,202.06	145,832.09	180,625.00	365,500.00
Gross Profit	196,202.06	145,832.09	180,625.00	365,500.00
Expense				
Business Expenses				
Pass Through Payments		-		
Memberships	300.00	-	1,041.67	2500.00
Marketing Events	8,410.78	-	4,166.67	10000.00
Miscellaneous Expense	15.30	129.00	208.33	500.00
Business Registration Fees	-	-	16.67	40.00
Total Business Expenses	8,726.08	129.00	5,433.34	13,040.00
Contract Services				
Accounting Fees	1,612.48	1,708.52	5,000.00	2550.00
Outside Contract Services	9,000.00	-	1,062.50	12000.00
Contract Services - Other	-	-	-	0.00
Total Contract Services	10,612.48	1,708.52	6,062.50	14,550.00
Facilities & Equipment				
Computer Replacement			625.00	1500.00
Office Equipment			354.17	850.00
Total Facilities & Equipment	-		979.17	2,350.00
Operations				
StartUp Salina Expenses	16,692.57	3.18	1,666.67	4000.00
Donations (Outgoing Board Recognition	100.00	50.00	62.50	150.00
Dues & Subscriptions	690.00	957.00	1,250.00	3000.00
Training Fees	-	-	416.67	1000.00
Advertising/Promotion	9,399.36	8,968.40	10,833.33	26000.00
Repairs & Maintenance	-	128.97	208.33	500.00
Books, Subscriptions, Reference	3,337.80	3,182.70	1,666.67	4000.00
Postage, Mailing Service	-	-	87.50	210.00

Salina Community Economic Development Organization, Inc.
Statement of Activities w/Prev Year Budget Comparison
May 2022

	Actual	Actual	Budget YTD	Budget 2022
	Jan - May 22	Jan - May 21	Jan - May 22	Approved
Printing and Copying	273.13	16.50	500.00	1200.00
Supplies	859.17	822.80	1,250.00	3000.00
Telephone, Telecommunications	1,200.65	1,654.61	1,458.33	3500.00
Total Operations	32,552.68	15,784.16	19,400.00	46,560.00
Other Types of Expenses				
Taxes & Licenses	-	-	-	
Depreciation	258.80	626.30	416.67	1000.00
Other Costs	-	38.68	104.17	6000.00
Insurance - Liability, D and O	5,268.50	5,085.50	2,500.00	250.00
Total Other Types of Expenses	5,527.30	5,750.48	3,020.84	7,250.00
Payroll Expenses				
Retirement Contribution	2,773.70	2,763.17	5,000.00	12000.00
Director Relocation Expense	-	-	-	
Employee Health Ins	5,967.02	2,095.95	2,916.67	7000.00
Director Health & Life Ins	9,647.65	4,043.94	5,000.00	12000.00
Car Allowance	2,500.00	2,500.00	2,500.00	6000.00
Payroll Taxes	6,096.28	5,704.84	6,145.83	14750.00
Wages & Salaries	74,689.99	72,073.00	75,000.00	180000.00
Total Payroll Expenses	101,674.64	89,180.90	96,562.50	231,750.00
Travel and Meetings				
Meals	905.10	158.21	2,083.33	5000.00
Conference, Convention, Meeting	75.63	-	1,041.67	2500.00
Travel	410.46	-	4,791.67	11500.00
Travel and Meetings - Other	19.00	-	416.67	1000.00
Total Travel and Meetings	1,410.19	158.21	8,333.34	20,000.00
Total Expense	160,503.37	112,711.27	139,791.69	333,150.00
Net Ordinary Income	35,698.69	33,120.82	40,833.31	32,350.00
	35,698.69	33,120.82	40,833.31	32,350.00

Salina Community Economic Development Organization, Inc.
Check Detail
May 2022

<u>Type</u>	<u>Num</u>	<u>Date</u>	<u>Name</u>	<u>Item</u>	<u>Account</u>	<u>Paid Amount</u>	<u>Original Amount</u>
Check		05/04/2022	Internal Revenue Service		First Bank Kansas		-2,116.69
					FICA Taxes	-844.91	844.91
					Medicare Taxes	-197.60	197.60
					Federal W/H Taxes	-1,074.18	1,074.18
TOTAL						-2,116.69	2,116.69
Check		05/10/2022	Kansas Department of Revenue		First Bank Kansas		-333.00
					State W/H Taxes	-333.00	333.00
TOTAL						-333.00	333.00
Check		05/18/2022	Internal Revenue Service		First Bank Kansas		-2,214.94
					FICA Taxes	-875.91	875.91
					Medicare Taxes	-204.85	204.85
					Federal Unemployment Taxes	-1,134.18	1,134.18
TOTAL						-2,214.94	2,214.94
Check		05/25/2022	Kansas Department of Revenue		First Bank Kansas		-347.00
					State W/H Taxes	-347.00	347.00
TOTAL						-347.00	347.00
Check	2098	05/13/2022	Robinson, Mitch		First Bank Kansas		-3,893.96
					Wages & Salaries	-5,410.59	5,410.59
					Car Allowance	-250.00	250.00
					FICA Taxes	701.90	-701.90
					Medicare Taxes	164.16	-164.16
					Federal W/H Taxes	1,041.60	-1,041.60
					State W/H Taxes	292.00	-292.00
					Payroll Taxes	-433.03	433.03
TOTAL						-3,893.96	3,893.96

Salina Community Economic Development Organization, Inc.

Check Detail

May 2022

Type	Num	Date	Name	Item	Account	Paid Amount	Original Amount
Check	2099	05/13/2022	Robin M Vanatta		First Bank Kansas		-1,148.27
				Wages & Salaries		-1,403.20	1,403.20
				FICA Taxes		174.00	-174.00
				Medicare Taxes		40.70	-40.70
				Federal W/H Taxes		92.58	-92.58
				State W/H Taxes		55.00	-55.00
				Payroll Taxes		-107.35	107.35
TOTAL						-1,148.27	1,148.27
Check	2100	05/27/2022	Robinson, Mitch		First Bank Kansas		-3,893.95
				Wages & Salaries		-5,410.59	5,410.59
				Car Allowance		-250.00	250.00
				FICA Taxes		701.92	-701.92
				Medicare Taxes		164.16	-164.16
				Federal W/H Taxes		1,041.60	-1,041.60
				State W/H Taxes		292.00	-292.00
				Payroll Taxes		-433.04	433.04
TOTAL						-3,893.95	3,893.95
Check	2101	05/27/2022	Robin M Vanatta		First Bank Kansas		-1,148.28
				Wages & Salaries		-1,403.20	1,403.20
				FICA Taxes		174.00	-174.00
				Medicare Taxes		40.68	-40.68
				Federal W/H Taxes		92.58	-92.58
				State W/H Taxes		55.00	-55.00
				Payroll Taxes		-107.34	107.34
TOTAL						-1,148.28	1,148.28
Bill Pmt -Check	2699	05/03/2022	Robin Vanatta		First Bank Kansas		-46.59
Bill		05/03/2022			Supplies	-46.59	46.59

Salina Community Economic Development Organization, Inc.
Check Detail
May 2022

	<u>Type</u>	<u>Num</u>	<u>Date</u>	<u>Name</u>	<u>Item</u>	<u>Account</u>	<u>Paid Amount</u>	<u>Original Amount</u>
TOTAL							-46.59	46.59
	Bill Pmt -Check	2700	05/03/2022	Centerplate		First Bank Kansas		-1,971.01
	Bill		05/03/2022			Marketing Events	-1,971.01	1,971.01
TOTAL							-1,971.01	1,971.01
	Bill Pmt -Check	2702	05/11/2022	SS&C Solutions Inc		First Bank Kansas		-394.65
	Bill		04/30/2022			Accounting Fees	-394.65	394.65
TOTAL							-394.65	394.65
	Bill Pmt -Check	2703	05/11/2022	Kansas Economic Development Alliance		First Bank Kansas		-300.00
	Bill		05/11/2022			Dues & Subscriptions	-300.00	300.00
TOTAL							-300.00	300.00
	Bill Pmt -Check	2704	05/20/2022	Robinson, Mitch		First Bank Kansas		-170.69
	Bill		05/20/2022			Telephone, Telecommunications	-40.00	40.00
						Travel	-130.69	130.69
TOTAL							-170.69	170.69
	Bill Pmt -Check	2705	05/20/2022	Cox Business		First Bank Kansas		-67.13
	Bill		05/20/2022			Telephone, Telecommunications	-67.13	67.13
TOTAL							-67.13	67.13
	Bill Pmt -Check	2706	05/20/2022	Robin Vanatta		First Bank Kansas		-55.24
	Bill		05/20/2022			Telephone, Telecommunications	-40.00	40.00
						Meals	-15.24	15.24
TOTAL							-55.24	55.24
	Bill Pmt -Check	2707	05/31/2022	Salina Rotary Club		First Bank Kansas		-195.00

Salina Community Economic Development Organization, Inc.

Check Detail

May 2022

Type	Num	Date	Name	Item	Account	Paid Amount	Original Amount
Bill		05/31/2022			Dues & Subscriptions	-195.00	195.00
TOTAL						-195.00	195.00
Bill Pmt -Check	2709	05/31/2022	SS&C Solutions Inc		First Bank Kansas		-216.60
Bill		05/31/2022			Accounting Fees	-216.60	216.60
TOTAL						-216.60	216.60
Bill Pmt -Check	2710	05/31/2022	Visa - First Bank Kansas		First Bank Kansas		-271.71
Bill		06/09/2022			VISA - First Bank Kansas	-271.71	271.71
TOTAL						-271.71	271.71
Bill Pmt -Check	2711	05/31/2022	Quill		First Bank Kansas		-85.52
Bill	25134954	06/09/2022			Supplies	-85.52	85.52
TOTAL						-85.52	85.52

Salina Community Economic Development Organization, Inc.
VISA-First Bank Kansas
 Charges on Card

	<u>Type</u>	<u>Date</u>	<u>Num</u>	<u>Name</u>	<u>Memo</u>	<u>Account</u>	<u>Clr</u>	<u>Split</u>	<u>Amount</u>	<u>Balance</u>
May 22	Credit Card Charge	05/03/2022		Zoom.US	Zoom Monthly - Admin Asst Account	VISA - First Bank Kansas		Telephone, Telecommunications	16.52	16.52
	Credit Card Charge	05/05/2022		Zoom.US	Zoom Monthly - Exec Director Account	VISA - First Bank Kansas		Telephone, Telecommunications	16.52	33.04
	Credit Card Charge	05/05/2022		Adobe	Adobe Monthly - PDF Software	VISA - First Bank Kansas		Books, Subscriptions, Reference	10.91	43.95
	Credit Card Charge	05/05/2022		Mokas	Breakfast Meeting	VISA - First Bank Kansas		Meals	11.58	55.53
	Credit Card Charge	05/18/2022		Panera	Housing Development Lunch Meeting	VISA - First Bank Kansas		Meals	144.69	200.22
	Credit Card Charge	05/19/2022		Gannett Newspaper	Salina Journal Monthly Subscription	VISA - First Bank Kansas		Books, Subscriptions, Reference	7.99	208.21
	Credit Card Charge	05/20/2022		MidAmerica EDC	Webinar Registration - Housing Shortage Webinar	VISA - First Bank Kansas		Conference, Convention, Meeting	50.00	258.21
	Credit Card Charge	05/31/2022		Allianz Insurance	Hotel Stay - Kansas City Meeting	VISA - First Bank Kansas		Travel	13.50	271.71
May 22									<u>271.71</u>	<u>271.71</u>

June 2022 REPORT

MARKETING

Was asked to attend the 2022 Four State (KS, NE, MO and IA) meeting of regional planning commission/ council of governments and economic development organizations that work with the federal Economic Development Administration. I spoke to the group of approximately 140 attendees about our EDA grant award that the City of Salina received to assist Schwan's with their expansion.

Attended the quarterly meeting of the Kansas Economic Development Alliance in Topeka and the education committee meeting that is planning the Fall 2022 annual conference which will be held in Salina on September 27th and 28th.

WORKFORCE TALENT / HOUSING

The City of Salina has been approved by Governor Kelly that total of \$25 million in assistance for housing. Senator J.R. Claeys has worked very hard to get this funding committed by the state to help fund this project. Meeting on June 23rd to work the final details out with area employers.

Waiting for final confirmation that the Schwan's Company has leased the former Montessori School for up to 60 spots for childcare. The company will lease the building and have the YMCA run the childcare operation.

ENTREPRENEURSHIP / SMALL BUSINESS DEVELOPMENT

The Startup Salina monthly meeting was held on Wednesday, June 1st. The speaker was Valerie Linenberger, owner of True Betty Boutique.

PROSPECT MANAGEMENT

Local realtor Jeff Mayes had a zoom and Executive Director Robinson had a zoom call with representatives of Project JR's management group. The company is interested in two parcels of property along Interstate 70 and Ohio Street. Offers have been submitted to the families that own the property. A total of about 140 acres would be acquired.

Project Minnesota is looking at possible sites for a new project which will also take over 100 acres. Waiting on the company to take the next step.

The Great Plains project is waiting on Union Pacific to move forward on discussions related to the relocation of spur track located between the company North Street plant and land owned by the City of Salina. Senator Moran's office has provided information on possible funding for this project via Federal Railroad Commission.

Developer interested in Salina for a new truck stop complex met with Development Review Team at City Hall to discuss possible location on west side of Salina along Interstate 135. The first site considered was in the floodway and would be impossible to build upon. Discussed several other possible sites that the developer was going to investigate.

Have been working to evaluate the Industrial Revenue Bond process for the City of Salina and now Saline County.

SITES / BUILDINGS / TOOLS:

Continue to monitor sites and available buildings within the community.

MONTHLY WEB/SOCIAL MEDIA STATISTICS

Website – (reported May 2022)

860 users 857 New Users 978 Sessions 1.62 Pgs/Session 0:31 Avg Session
1,583 Pageviews

Website –5/14/2022 – 6/9/2022

172 users 172 New Users 183 Sessions 1.48 Pgs/Session 1:03 Avg Session
270 Pageviews

Facebook – (reported May 2021)

672 Page Reach 667 Post Reach 64 Post Engagements 728 Page Likes

Facebook – 5/15/2022 – 6/9/2022

656 Page Reach 1,000 Post Reach 38 Page Visits 732 Followers

Start Up Salina Facebook Group

11/16/2021 – 305 members (+6)
12/12/2021 – 309 member (+4)
1/17/2021 – 312 members (+3)
2/11/2022 – 313 members (+1)
3/14/2022 – 317 members (+4)
4/15/2022 – 322 members (+5)
5/13/2022 – 326 members (+4)
6/9/2022 – 330 members (+4)



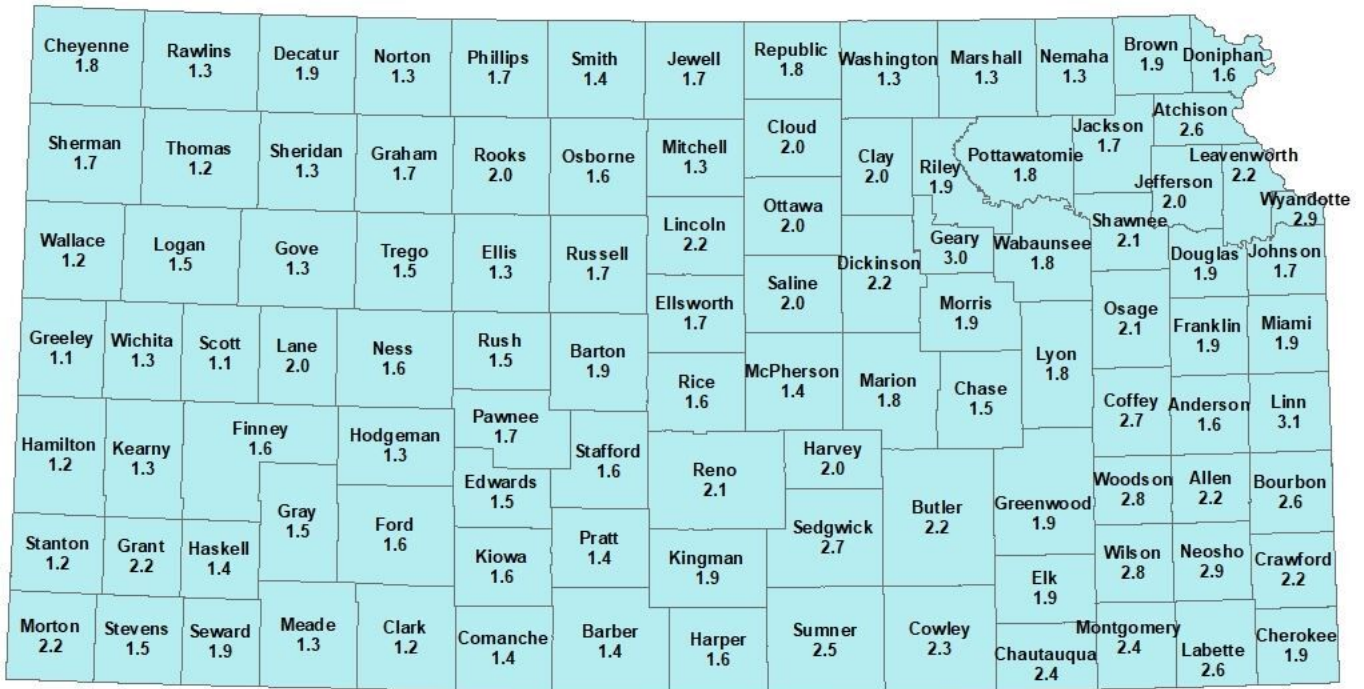
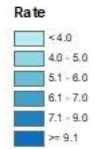
Prospect Table

This information is strictly CONFIDENTIAL. Discussion of this information outside of this meeting could jeopardize the progress of these pending projects.

Color Key: ACTIVE INACTIVE NEW OUT SUCCESS DELAYED DEFUNCT

Code #	Project Name	Client Source	Project Status	Contact Date	Milestone / Decision Date	Project Objective	Business Description	Jobs (New)	Average Salary	Investment	Niche	Acreage Required	Square Footage
21-7	Project Heavy	SAA Direct Contact	Active	4/15/2021	2022	MRO/Fabrication	Need Building	?	Above Co Avg Wage	?	?	North End of Airport	500,000 to 1 M SF
21-10	Project Storage	Direct Contact	Active	7/29/2021	ting Next Step - 4/1/2	Visited August 23rd	Energy Storage 3-4 years for approval	0	0	\$330M	Energy	20-40 acres under option	
21-16	Project Bison	KDOC	Active	11/16/2021	Decision date note specified. Project would be a 5-year build out	New manufacturing facility	Building turf maintenance equipment for US sales; powder painting involved	555 employees, with possible growth up to 740 employees by 2030	Expected wages 15% about prevailing rate in the area for similar jobs. Benefit package also includes health care.	\$100 Million	Manufacturing	60-150 acres submit Sager-Miller	200,000 SF with a later expansion to 500,000 SF
21-18	Project JR	KC Realtor	Active	11/19/2021	ll set price and target	Warehouse for existing company from outside the region.	Warehouse seeking rural location on Interstate	5 Warehousing Positions + 15 Sales	?	\$20 Million	Warehousing and Regional Office 60,000 SF Rural Location	150 acres on Interstate interchange for warehouse and test plots	60,000 SF
22-01	Project Big Rig	Direct Call	Active	1/19/2022	Reviewing Sites	Seeking site for Travel Plaza	High quality C Store with lots of services	150-200	?	\$35-\$50 M	C Store w/hotel	20 acres on Interstate	Undisclosed
22-02	Project Plan	KDOC	Active	1/31/2022	Submitted 2/9/22	Asphalt Plant	Asphalt Production Plant	30-40	?	\$30 M	?	10-20 w/rail	Undisclosed
22-03	Project Dig	Chamber	Active	2/21/2022	Visited 3/1/2022	Expand Assembly Plant	Add approximately 50,000SF	10	?	?	More Assembly Space	On Existing Land	Approximately 50,000 SF
22-04	Project Cover	KDOC	Active	3/14/2022	Visit on 3/31/2022	Plastic Material Mfg	Covers for Tarps/Green Houses	15	?	\$5 M	Mfg/Distribution	6-10 acres	50,000 SF
22-06	Project Minnesota	MN Based Realtor	Active	4/27/2022	Submitted 4/28/2022	Unknown	Unknown	?	?	?	?	100-150 acres w/rail	Unknown

APRIL 2022 UNEMPLOYMENT RATES



Note: County unemployment rates are only available not seasonally adjusted

Source: Kansas Department of Labor, Labor Market Information Services and the Bureau of Labor Statistics; Local Area Unemployment Statistics (LAUS)

Created: May 2022